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MASTER AGREEMENT #062526
CATEGORY: Trailers with Related Equipment and Services
SUPPLIER: Polar King International, Inc.

This Master Agreement (Agreement) is between Sourcewell, a Minnesota service cooperative located at 202 12th Street Northeast, Staples, MN 56479 (Sourcewell) and Polar King International, Inc., 4424 New Haven Ave., Fort Wayne, IN 46803 (Supplier).

Sourcewell is a local government and service cooperative created under the laws of the State of Minnesota (Minnesota Statutes Section 123A.21) offering a Cooperative Purchasing Program to eligible participating government entities.

Under this Master Agreement entered with Sourcewell, Supplier will provide Included Solutions to Participating Entities through Sourcewell's Cooperative Purchasing Program.

Article I: General Terms

The General Terms in this Article I control the operation of this Master Agreement between Sourcewell and Supplier and apply to all transactions entered by Supplier and Participating Entities. Subsequent Articles to this Master Agreement control the rights and obligations directly between Sourcewell and Supplier (Article II), and between Supplier and Participating Entity (Article III), respectively. These Article I General Terms control over any conflicting terms. Where this Master Agreement is silent on any subject, Participating Entity and Supplier retain the ability to negotiate mutually acceptable terms.

A. **Purpose.** Pursuant to Minnesota law, the Sourcewell Board of Directors has authorized a Cooperative Purchasing Program designed to provide Participating Entities with access to competitively awarded cooperative purchasing agreements. To facilitate the Program, Sourcewell has awarded Supplier this cooperative purchasing Master Agreement following a competitive procurement process intended to meet compliance standards in accordance with Minnesota law and the requirements contained herein.

B. **Intent.** The intent of this Master Agreement is to define the roles of Sourcewell, Supplier, and Participating Entity as it relates to Sourcewell's Cooperative Purchasing Program.

C. **Participating Entity Access.** Sourcewell's Cooperative Purchasing Program Master Agreements are available to eligible public agencies (Participating Entities). A Participating Entity's authority to access Sourcewell's Cooperative Purchasing Program is determined through the laws of its respective jurisdiction and respective funding source restrictions. Sourcewell makes no representations or warranties, express or implied, regarding a Participating Entity's compliance with the laws of its jurisdiction or any other restrictions tied to its funding sources in connection with accessing Sourcewell's Cooperative Purchasing Program Master Agreements.

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D. **Supplier Access.** The Included Solutions offered under this Agreement may be made available to any Participating Entity. Supplier understands that a Participating Entity's use of this Agreement is at the Participating Entity's sole convenience. Supplier will educate its sales and service forces about Sourcewell eligibility requirements and required documentation. Supplier will be responsible for ensuring sales are with Participating Entities.

E. **Term.** This Agreement is effective upon the date of the final signature below. The term of this Agreement is four (4) years from the effective date. The Agreement expires at 11:59 P.M. Central Time on October 27,2030, unless it is cancelled or extended as defined in this Agreement.

1. **Extensions.** Sourcewell and Supplier may agree to up to three (3) additional one-year extensions beyond the original four-year term. The total possible length of this Agreement will be seven (7) years from the effective date.

2. **Exceptional Circumstances.** Sourcewell retains the right to consider additional extensions as required under exceptional circumstances.

F. **Survival of Terms.** Notwithstanding the termination of this Agreement, the obligations of this Agreement will continue through the performance period of any transaction entered between Supplier and any Participating Entity before the termination date.

1. **Scope.** Supplier is awarded a Master Agreement to provide the solutions identified in RFP #062526 ("RFP") to Participating Entities. In Scope solutions include:

   Sourcewell is seeking proposals for towable Trailers with Related Equipment and Services, including but not limited to those listed under the categories below.

   If a proposer can demonstrate they are *only* able to provide the solutions listed under Category 2, they would select Category 2; and provide <u>one</u> response under Category 2.

   Category 2

   a. Specialty, Operation & Support Trailers
      i. Mobile office
      ii. Refrigerated
      iii. Mobile command station
      iv. Incident response

   Proposers may include directly related equipment, accessories, and services to the extent that they are complementary to the primary solutions being proposed.

2. This solicitation should NOT be construed to include trailers not intended for highway travel.

G. **Included Solutions.** Supplier's Proposal to the above referenced RFP is incorporated into this Master Agreement. Only those Solutions included within Supplier's Proposal and within Scope (Included Solutions) are included within the Agreement and may be offered to Participating Entities.

H. **Indefinite Quantity.** This Master Agreement defines an indefinite quantity of sales to eligible Participating Entities.

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I. **Pricing.** Pricing information (including Pricing and Delivery and Pricing Offered tables) for all Included Solutions within Supplier's Proposal is incorporated into this Master Agreement.

J. **Not to Exceed Pricing.** Suppliers may not exceed the prices listed in the current Pricing List on file with Sourcewell when offering Included Solutions to Participating Entities. Participating Entities may request adjustments to pricing directly from Supplier during the negotiation and execution of any transaction.

K. **Open Market.** Supplier's open market pricing process is included within its Proposal.

L. **Supplier Representations:**

1. **Compliance**. Supplier represents and warrants it will provide all Included Solutions under this Agreement in full compliance with applicable federal, state, and local laws and regulations.

2. **Licenses**. As applicable, Supplier will maintain a valid status on all required federal, state, and local licenses, bonds, and permits required for the operation of Supplier's business with Participating Entities. Participating Entities may request all relevant documentation directly from Supplier.

3. **Supplier Warrants**. Supplier warrants that all Included Solutions furnished under this Agreement are free from liens and encumbrances, and are free from defects in design, materials, and workmanship. In addition, Supplier warrants the Solutions are suitable for and will perform in accordance with the ordinary use for which they are intended.

M. **Bankruptcy Notices.** Supplier certifies and warrants it is not currently in a bankruptcy proceeding. Supplier has disclosed all current and completed bankruptcy proceedings within the past seven years within its Proposal. Supplier must provide notice in writing to Sourcewell if it enters a bankruptcy proceeding at any time during the term of this Agreement.

N. **Debarment and Suspension.** Supplier certifies and warrants that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota, the United States federal government, or any Participating Entity. Supplier certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this Agreement. Supplier further warrants that it will provide immediate written notice to Sourcewell if this certification changes at any time during the term of this Agreement.

O. **Provisions for non-United States federal entity procurements under United States federal awards or other awards (Appendix II to 2 C.F.R § 200).**

1. Sourcewell issued the RFP for an indefinite quantity cooperative purchasing master agreement which is available for use by eligible public agency Participating Entities. Sourcewell did not issue the RFP or award any master agreement under a federal award. Participating Entities are responsible for ensuring awareness, implementation, and compliance with all applicable federal procurement standards or requirements.

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2. Participating Entities that are Recipients or Subrecipients of United States federal grant or other federal funding to purchase solutions from this Agreement may be subject to additional requirements including the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 C.F.R. § 200. The terms and conditions of Attachment 1 apply when a Participating Entity accesses Supplier's Included Solutions using FEMA funding sources and to other federal funding sources, as applicable. Participating Entities may have additional requirements based on specific funding source terms or conditions. Participating Entities will be responsible for notifying suppliers of any applicable requirements and compliance obligations (including any applicable domestic preference requirements) in resulting transaction documents.
    - All references to "recipient," "non-federal entity," or "subrecipient" should be interpreted to mean the Participating Entity accessing Included Solutions under this Agreement;
    - All references to "supplier" or "contractor" should be interpreted to mean the Supplier;
    - All references to "subcontractor" should be interpreted to mean subcontractors of Supplier offering the Included Solutions;
    - None of the references should be interpreted as reference to Sourcewell; and
    - None of the terms or conditions within this Section should be interpreted to obligate Sourcewell in any way.

Sourcewell makes no representations or warranties, express or implied, regarding a Participating Entity's compliance with the laws of its jurisdiction or any other restrictions tied to its funding sources in connection with accessing this Master Agreement.

EQUAL EMPLOYMENT OPPORTUNITY. Except as otherwise provided under 41 C.F.R. § 60, all agreements that meet the definition of "federally assisted construction contract" in 41 C.F.R. § 60-1.3 must include the equal opportunity clause provided under 41 C.F.R. § 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 C.F.R. §, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 C.F.R. § 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor." The equal opportunity clause is incorporated herein by reference.

DAVIS-BACON ACT, AS AMENDED (40 U.S.C. § 3141-3148). When required by federal program legislation, all prime construction contracts in excess of $2,000 awarded by non-federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. § 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 C.F.R. § 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-federal entity must report all suspected or reported violations to the federal awarding agency. The contracts must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. § 3145), as supplemented by Department of Labor

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regulations (29 C.F.R. § 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-federal entity must report all suspected or reported violations to the federal awarding agency. Supplier must comply with all applicable Davis-Bacon Act provisions.

CONTRACT WORK HOURS AND SAFETY STANDARDS ACT (40 U.S.C. § 3701-3708). Where applicable, all contracts awarded by the non-federal entity in excess of $100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. §§ 3702 and 3704, as supplemented by Department of Labor regulations (29 C.F.R. § 5). Under 40 U.S.C. § 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. § 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies, materials, or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence. This provision is hereby incorporated by reference into this Agreement. Supplier certifies that during the term of an award for all Agreements by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

RIGHTS TO INVENTIONS MADE UNDER A CONTRACT OR AGREEMENT. If the federal award meets the definition of "funding agreement" under 37 C.F.R. § 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that "funding agreement," the recipient or subrecipient must comply with the requirements of 37 C.F.R. § 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency. Supplier certifies that during the term of an award for all Agreements by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

CLEAN AIR ACT (42 U.S.C. § 7401-7671Q.) AND THE FEDERAL WATER POLLUTION CONTROL ACT (33 U.S.C. § 1251-1387). Contracts and subgrants of amounts in excess of $150,000 require the non-federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. § 7401- 7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. § 1251- 1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). Supplier certifies that during the term of this Agreement it will comply with applicable requirements as referenced above.

DEBARMENT AND SUSPENSION (EXECUTIVE ORDERS 12549 AND 12689). A contract award (see 2 C.F.R. § 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 C.F.R. § 180

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that implement Executive Orders 12549 (3 C.F.R. § 1986 Comp., p. 189) and 12689 (3 C.F.R. § 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Supplier certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency.

BYRD ANTI-LOBBYING AMENDMENT, AS AMENDED (31 U.S.C. § 1352). Suppliers must file any required certifications. Suppliers must not have used federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Suppliers must disclose any lobbying with non-federal funds that takes place in connection with obtaining any federal award. Such disclosures are forwarded from tier to tier up to the non-federal award. Suppliers must file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 U.S.C. § 1352).

RECORD RETENTION REQUIREMENTS. To the extent applicable, Supplier must comply with the record retention requirements detailed in 2 C.F.R. § 200.333. **The Supplier further certifies** that it will retain all records as required by 2 C.F.R. § 200.333 for a period of 3 years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

ENERGY POLICY AND CONSERVATION ACT COMPLIANCE. To the extent applicable, Supplier must comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act.

BUY AMERICAN PROVISIONS COMPLIANCE. Sourcewell issues solicitations for indefinite quantity cooperative purchasing master agreements which are made available to eligible public agencies. Sourcewell does not issue its solicitations or award its master agreements under any federal award, or specifically under any federal procurement standards related to Buy American or domestic preference. When utilizing federal funding, non-federal entities maintain responsibility for compliance with any specific requirements of the funding award including Buy American. Agencies should specifically verify whether the prospective purchasing implicates Buy American or other domestic preference requirements prior to executing any transaction document with suppliers. When domestic preference requirements are applicable, purchasing agencies must notify suppliers of requirements and either apply the appropriate preferences or secure an appropriate exemption and properly document the process prior to completing a purchase. To the extent applicable, Supplier must comply with all applicable provisions of the Buy American Act. Purchases made in accordance with the Buy American Act must follow the applicable procurement rules calling for free and open competition.

ACCESS TO RECORDS (2 C.F.R. § 200.336). Supplier agrees that duly authorized representatives of a federal agency must have access to any books, documents, papers and records of Supplier that are directly pertinent to Supplier's discharge of its obligations under this Agreement for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes

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timely and reasonable access to Supplier's personnel for the purpose of interview and discussion relating to such documents.

PROCUREMENT OF RECOVERED MATERIALS (2 C.F.R. § 200.322). A non-federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 C.F.R. § 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds $10,000 or the value of the quantity acquired during the preceding fiscal year exceeded $10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

FEDERAL SEAL(S), LOGOS, AND FLAGS. The Supplier cannot use the seal(s), logos, crests, or reproductions of flags or likenesses of Federal agency officials without specific pre-approval.

NO OBLIGATION BY FEDERAL GOVERNMENT. The U.S. federal government is not a party to this Agreement or any purchase by a Participating Entity and is not subject to any obligations or liabilities to the Participating Entity, Supplier, or any other party pertaining to any matter resulting from the Agreement or any purchase by an authorized user.

PROGRAM FRAUD AND FALSE OR FRAUDULENT STATEMENTS OR RELATED ACTS. The Contractor acknowledges that 31 U.S.C. § 38 (Administrative Remedies for False Claims and Statements) applies to the Supplier's actions pertaining to this Agreement or any purchase by a Participating Entity.

FEDERAL DEBT. The Supplier certifies that it is non-delinquent in its repayment of any federal debt. Examples of relevant debt include delinquent payroll and other taxes, audit disallowance, and benefit overpayments.

CONFLICTS OF INTEREST. The Supplier must notify the U.S. Office of General Services, Sourcewell, and Participating Entity as soon as possible if this Agreement or any aspect related to the anticipated work under this Agreement raises an actual or potential conflict of interest (as described in 2 C.F.R. Part 200). The Supplier must explain the actual or potential conflict in writing in sufficient detail so that the U.S. Office of General Services, Sourcewell, and Participating Entity are able to assess the actual or potential conflict; and provide any additional information as necessary or requested.

U.S. EXECUTIVE ORDER 13224. The Supplier, and its subcontractors, must comply with U.S. Executive Order 13224 and U.S. Laws that prohibit transactions with and provision of resources and support to individuals and organizations associated with terrorism.

PROHIBITION ON CERTAIN TELECOMMUNICATIONS AND VIDEO SURVEILLANCE SERVICES OR EQUIPMENT. To the extent applicable, Supplier certifies that during the term of this Agreement it will comply with applicable requirements of 2 C.F.R. § 200.216.

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DOMESTIC PREFERENCES FOR PROCUREMENTS. To the extent applicable, Supplier certifies that during the term of this Agreement, Supplier will comply with applicable requirements of 2 C.F.R. § 200.322. Participating Entities will be responsible for notifying suppliers of any applicable requirements and compliance obligations (including any applicable domestic preference requirements) in resulting transaction documents.

Article II:
Sourcewell and Supplier Obligations

The Terms in this Article II relate specifically to Sourcewell and its administration of this Master Agreement with Supplier and Supplier's obligations thereunder.

A. **Authorized Sellers**. Supplier must provide Sourcewell a current means to validate or authenticate Supplier's authorized dealers, distributors, or resellers which may complete transactions of Included Solutions offered under this Agreement. Sourcewell may request updated information in its discretion, and Supplier agrees to provide requested information within a reasonable time.

B. **Product and Price Changes Requirements.** Supplier may request Included Solutions changes, additions, or deletions at any time. All requests must be made in writing by submitting a Sourcewell Price and Product Change Request Form to Sourcewell. At a minimum, the request must:
   - Identify the applicable Sourcewell Agreement number;
   - Clearly specify the requested change;
   - Provide sufficient detail to justify the requested change;
   - Individually list all Included Solutions affected by the requested change, along with the requested change (e.g., addition, deletion, price change); and
   - Include a complete restatement of Pricing List with the effective date of the modified pricing, or product addition or deletion. The new pricing restatement must include all Included Solutions offered, even for those items where pricing remains unchanged.

   A fully executed Sourcewell Price and Product Change Request Form will become an amendment to this Agreement and will be incorporated by reference.

C. **Authorized Representative.** Supplier will assign an Authorized Representative to Sourcewell for this Agreement and must provide prompt notice to Sourcewell if that person is changed. The Authorized Representative will be responsible for:
   - Maintenance and management of this Agreement;
   - Timely response to all Sourcewell and Participating Entity inquiries; and
   - Participation in reviews with Sourcewell.

   Sourcewell's Authorized Representative is its Chief Procurement Officer.

D. **Performance Reviews.** Supplier will perform a minimum of one review with Sourcewell per agreement year. The review will cover transactions to Participating Entities, pricing and terms, administrative fees, sales data reports, performance issues, supply chain issues, customer issues, and any other necessary information.

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E. **Sales Reporting Required.** Supplier is required as a material element to this Master Agreement to report all completed transactions with Participating Entities utilizing this Agreement. Failure to provide complete and accurate reports as defined herein will be a material breach of the Agreement and Sourcewell reserves the right to pursue all remedies available at law including cancellation of this Agreement.

F. **Reporting Requirements.** Supplier must provide Sourcewell an activity report of all transactions completed utilizing this Agreement. Reports are due at least once each calendar quarter (Reporting Period). Reports must be received no later than 45 calendar days after the end of each calendar quarter. Supplier may report on a more frequent basis in its discretion. Reports must be provided regardless of the amount of completed transactions during that quarter (i.e., if there are no sales, Supplier must submit a report indicating no sales were made).

The Report must contain the following fields:

- Participating Entity Name (e.g., City of Staples Highway Department);
- Participating Entity Physical Street Address;
- Participating Entity City;
- Participating Entity State/Province;
- Participating Entity Zip/Postal Code;
- Sourcewell Participating Entity Account Number;
- Transaction Description;
- Transaction Purchased Price;
- Sourcewell Administrative Fee Applied; and
- Date Transaction was invoiced/sale was recognized as revenue by Supplier.

If collected by Supplier, the Report may include the following fields as available:

- Participating Entity Contact Name;
- Participating Entity Contact Email Address;
- Participating Entity Contact Telephone Number;

G. **Administrative Fee.** In consideration for the support and services provided by Sourcewell, Supplier will pay an Administrative Fee to Sourcewell on all completed transactions to Participating Entities utilizing this Agreement. Supplier will include its Administrative Fee within its proposed pricing. Supplier may not directly charge Participating Entities to offset the Administrative Fee.

H. **Fee Calculation.** Supplier's Administrative Fee payable to Sourcewell will be calculated as a stated percentage (listed in Supplier's Proposal) of all completed transactions utilizing this Master Agreement within the preceding Reporting Period. For certain categories, a flat fee may be proposed. The Administrative Fee will be stated in Supplier's Proposal.

I. **Fee Remittance.** Supplier will remit fee to Sourcewell no later than 45 calendar days after the close of the preceding calendar quarter in conjunction with Supplier's Reporting Period obligations defined herein. Payments should note the Supplier's name and Sourcewell-assigned Agreement number in the memo; and must be either mailed to Sourcewell above "Attn: Accounts Receivable" or remitted electronically to Sourcewell's banking institution per Sourcewell's Finance department instructions.

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J. **Noncompliance.** Sourcewell reserves the right to seek all remedies available at law for unpaid or underpaid Administrative Fees due under this Agreement. Failure to remit payment, delinquent payments, underpayments, or other deviations from the requirements of this Agreement may be deemed a material breach and may result in cancellation of this Agreement and disbarment from future Agreements.

K. **Audit Requirements.** Pursuant to Minn. Stat. § 16C.05, subdivision 5, the books, records, documents, and accounting procedures and practices relevant to this Agreement are subject to examination by Sourcewell and the Minnesota State Auditor for a minimum of six years from the end of this Agreement. Supplier agrees to fully cooperate with Sourcewell in auditing transactions under this Agreement to ensure compliance with pricing terms, correct calculation and remittance of Administrative Fees, and verification of transactions as may be requested by a Participating Entity or Sourcewell.

L. **Assignment, Transfer, and Administrative Changes.** Supplier may not assign or otherwise transfer its rights or obligations under this Agreement without the prior written consent of Sourcewell. Such consent will not be unreasonably withheld. Sourcewell reserves the right to unilaterally assign all or portions of this Agreement within its sole discretion to address corporate restructurings, mergers, acquisitions, or other changes to the Responsible Party and named in the Agreement. Any prohibited assignment is invalid. Upon request Sourcewell may make administrative changes to agreement documentation such as name changes, address changes, and other non-material updates as determined within its sole discretion.

M. **Amendments.** Any material change to this Agreement must be executed in writing through an amendment and will not be effective until it has been duly executed by the parties.

N. **Waiver.** Failure by Sourcewell to enforce any right under this Agreement will not be deemed a waiver of such right in the event of the continuation or repetition of the circumstances giving rise to such right.

O. **Complete Agreement.** This Agreement represents the complete agreement between the parties for the scope as defined herein. Supplier and Sourcewell may enter into separate written agreements relating specifically to transactions outside of the scope of this Agreement.

P. **Relationship of Sourcewell and Supplier.** This Agreement does not create a partnership, joint venture, or any other relationship such as employee, independent contractor, master-servant, or principal-agent.

Q. **Indemnification.** Supplier must indemnify, defend, save, and hold Sourcewell, including their agents and employees, harmless from any claims or causes of action, including attorneys' fees incurred by Sourcewell, arising out of any act or omission in the performance of this Agreement by the Supplier or its agents or employees; this indemnification includes injury or death to person(s) or property alleged to have been caused by some defect in design, condition, or performance of Included Solutions under this Agreement. Sourcewell's responsibility will be governed by the State of Minnesota's Tort Liability Act (Minnesota Statutes Chapter 466) and other applicable law.

R. **Data Practices.** Supplier and Sourcewell acknowledge Sourcewell is subject to the Minnesota Government Data Practices Act, Minnesota Statutes Chapter 13. As it applies to all data created and

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maintained in performance of this Agreement, Supplier may be subject to the requirements of this chapter.

S. **Grant of License.**

1. During the term of this Agreement:

a. **Supplier Promotion.** Sourcewell grants to Supplier a royalty-free, worldwide, non-exclusive right and license to use the trademark(s) provided to Supplier by Sourcewell in advertising, promotional materials, and informational sites for the purpose of marketing Sourcewell's Agreement with Supplier.

b. **Sourcewell Promotion.** Supplier grants to Sourcewell a royalty-free, worldwide, non-exclusive right and license to use Supplier's trademarks in advertising, promotional materials, and informational sites for the purpose of marketing Supplier's Agreement with Sourcewell.

2. **Limited Right of Sublicense.** The right and license granted herein includes a limited right of each party to grant sublicenses to their respective subsidiaries, distributors, dealers, resellers, marketing representatives, partners, or agents (collectively "Permitted Sublicensees") in advertising, promotional, or informational materials for the purpose of marketing the Parties' relationship. Any sublicense granted will be subject to the terms and conditions of this Article. Each party will be responsible for any breach of this section by any of their respective sublicensees.

3. Use; Quality Control.

a. Neither party may alter the other party's trademarks from the form provided and must comply with removal requests as to specific uses of its trademarks or logos.

b. Each party agrees to use, and to cause its Permitted Sublicensees to use, the other party's trademarks only in good faith and in a dignified manner consistent with such party's use of the trademarks. Each party may make written notice to the other regarding misuse under this section. The offending party will have 30 days of the date of the written notice to cure the issue or the license/sublicense will be terminated.

4. **Termination.** Upon the termination of this Agreement for any reason, each party, including Permitted Sublicensees, will have 30 days to remove all Trademarks from signage, websites, and the like bearing the other party's name or logo (excepting Sourcewell's pre-printed catalog of suppliers which may be used until the next printing). Supplier must return all marketing and promotional materials, including signage, provided by Sourcewell, or dispose of it according to Sourcewell's written directions.

T. **Venue and Governing law between Sourcewell and Supplier Only.** The substantive and procedural laws of the State of Minnesota will govern this Agreement between Sourcewell and Supplier. Venue for all legal proceedings arising out of this Agreement between Sourcewell and Supplier will be in court of competent jurisdiction within the State of Minnesota. This section does not apply to any dispute between Supplier and Participating Entity. This Agreement reserves the right for Supplier and

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Participating Entity to negotiate this term to within any transaction documents.

U. **Severability.** If any provision of this Agreement is found by a court of competent jurisdiction to be illegal, unenforceable, or void then both parties will be relieved from all obligations arising from that provision. If the remainder of this Agreement is capable of being performed, it will not be affected by such determination or finding and must be fully performed.

V. **Insurance Coverage.** At its own expense, Supplier must maintain valid insurance policy(ies) during **the** performance of this Agreement with insurance company(ies) licensed or authorized to do business in the State of Minnesota having an "AM BEST" rating of A- or better, with coverage and limits of insurance not less than the following:

1. **Commercial General Liability Insurance.** Supplier will maintain insurance covering its operations, with coverage on an occurrence basis, and must be subject to terms no less broad than the Insurance Services Office ("ISO") Commercial General Liability Form CG0001 (2001 or newer edition), or equivalent. At a minimum, coverage must include liability arising from premises, operations, bodily injury and property damage, independent contractors, products-completed operations including construction defect, contractual liability, blanket contractual liability, and personal injury and advertising injury. All required limits, terms and conditions of coverage must be maintained during the term of this Agreement.
    - $1,500,000 each occurrence Bodily Injury and Property Damage
    - $1,500,000 Personal and Advertising Injury
    - $2,000,000 aggregate for products liability-completed operations
    - $2,000,000 general aggregate

2. **Certificates of Insurance.** Prior to execution of this Agreement, Supplier must furnish to Sourcewell a certificate of insurance, as evidence of the insurance required under this Agreement. Prior to expiration of the policy(ies), renewal certificates must be mailed to Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 or provided to in an alternative manner as directed by Sourcewell. The certificates must be signed by a person authorized by the insurer(s) to bind coverage on their behalf. Failure of Supplier to maintain the required insurance and documentation may constitute a material breach.

3. **Additional Insured Endorsement and Primary and Non-contributory Insurance Clause.** Supplier agrees to list Sourcewell, including its officers, agents, and employees, as an additional insured under the Supplier's commercial general liability insurance policy with respect to liability arising out of activities, "operations," or "work" performed by or on behalf of Supplier, and products and completed operations of Supplier. The policy provision(s) or endorsement(s) must further provide that coverage is primary and not excess over or contributory with any other valid, applicable, and collectible insurance or self-insurance in force for the additional insureds.

4. **Waiver of Subrogation.** Supplier waives and must require (by endorsement or otherwise) all its insurers to waive subrogation rights against Sourcewell and other additional insureds for losses paid under the insurance policies required by this Agreement or other insurance applicable to the Supplier or its subcontractors. The waiver must apply to all deductibles and/or self-insured retentions applicable to the required or any other insurance maintained by the Supplier or its subcontractors. Where permitted by law, Supplier must require similar written express waivers of subrogation and insurance clauses from each of its subcontractors.

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5. **Umbrella/Excess Liability/SELF-INSURED RETENTION.** The limits required by this Agreement can be met by either providing a primary policy or in combination with umbrella/excess liability policy(ies), or self-insured retention.

W. **Termination for Convenience.** Sourcewell or Supplier may terminate this Agreement upon 60 calendar days' **written** notice to the other Party. Termination pursuant to this section will not relieve the Supplier's obligations under this Agreement for any transactions entered with Participating Entities through the date of termination, including reporting and payment of applicable Administrative Fees.

X. **Termination for Cause.** Sourcewell may terminate this Agreement upon providing written notice of **material** breach to Supplier. Notice must describe the breach in reasonable detail and state the intent to terminate the Agreement. Upon receipt of Notice, the Supplier will have 30 calendar days in which it must cure the breach. Termination pursuant to this section will not relieve the Supplier's obligations under this Agreement for any transactions entered with Participating Entities through the date of termination, including reporting and payment of applicable Administrative Fees.

Article III:
Supplier Obligations to Participating Entities

The Terms in this Article III relate specifically to Supplier and a Participating Entity when entering transactions utilizing the General Terms established in this Master Agreement. Article I General Terms control over any conflict with this Article III. Where this Master Agreement is silent on any subject, Participating Entity and Supplier retain the ability to negotiate mutually acceptable terms.

A. **Quotes to Participating Entities.** Suppliers are encouraged to provide all pricing information regarding the total cost of acquisition when quoting to a Participating Entity. Participating Entities are responsible for notifying Supplier of any applicable preference or procurement requirement (e.g. Buy American, etc.) which may impact Supplier's quote. Suppliers and Participating Entities are encouraged to include all cost specifically associated with or included within the Suppliers proposal and Included Solutions within transaction documents.

B. **Shipping, Delivery, Acceptance, Rejection, and Warranty.** Supplier's proposal may include proposed terms relating to shipping, delivery, inspection, and acceptance/rejection and other relevant terms of tendered Solutions. Supplier and Participating Entity may negotiate final terms appropriate for the specific transaction relating to non-appropriation, shipping, delivery, inspection, acceptance/rejection of tendered Solutions, and warranty coverage for Included Solutions. Such terms may include, but are not limited to, costs, risk of loss, proper packaging, inspection rights and timelines, acceptance or rejection procedures, and remedies as mutually agreed include notice requirements, replacement, return or exchange procedures, and associated costs. Participating Entities are encouraged to establish flexibility delivery schedules whenever possible.

C. **Applicable Taxes.** Participating Entity is responsible for notifying supplier of its tax-exempt status and for providing Supplier with any valid tax-exemption certification(s) or related documentation.

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D. **Ordering Process and Payment.** Supplier's ordering process and acceptable forms of payment are included within its Proposal. Participating Entities will be solely responsible for payment to Supplier and Sourcewell will have no liability for any unpaid invoice of any Participating Entity.

E. **Transaction Documents.** Participating Entity may require the use of its own forms to complete transactions directly with Supplier utilizing the terms established in this Agreement. Supplier's standard form agreements may be offered as part of its Proposal. Supplier and Participating Entity may complete and document transactions utilizing any type of transaction documents as mutually agreed. In any transaction document entered utilizing this Agreement, Supplier and Participating Entity must include specific reference to this Master Agreement by number and to Participating Entity's unique Sourcewell account number.

F. **Additional Terms and Conditions Permitted.** Participating Entity and Supplier may negotiate and include additional terms and conditions within transaction documentation as mutually agreed. Such terms may supplant or supersede this Master Agreement when necessary and as solely determined by Participating Entity. Sourcewell has expressly reserved the right for Supplier and Participating Entity to address any necessary provisions within transaction documents not expressly included within this Master Agreement, including but not limited to transaction cancellation, dispute resolution, governing law and venue, non-appropriation, insurance, defense and indemnity, force majeure, and other material terms as mutually agreed.

G. **Subsequent Agreements and Survival.** Supplier and Participating Entity may enter into a separate agreement to facilitate long-term performance obligations utilizing the terms of this Master Agreement as mutually agreed. Such agreements may provide for a performance period extending beyond the full term of this Master Agreement as determined in the discretion of Participating Entity.

H. **Participating Addendums.** Supplier and Participating Entity may enter a Participating Addendum or similar **document** extending and supplementing the terms of this Master Agreement to facilitate adoption as may be required by a Participating Entity.

Sourcewell	Polar King International, Inc.
Signed by: Jeremy Schwartz C0FD2A139D06489...	DocuSigned by: Rob Henry D72FF89D6D2D4B6...
By: _____	By: _____
Jeremy Schwartz	Rob Henry
Title: Chief Procurement Officer	Title: Director of Marketing
Date: 10/22/2026 | 12:41 PM CDT	Date: 10/22/2026 | 7:03 AM PDT

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ATTACHMENT 1

PROVISIONS FOR PARTICIPATING ENTITIES' PROCUREMENTS UNDER UNITED STATES FEDERAL GRANT-FUNDED AWARDS AND FEMA AWARDS

Sourcewell's Cooperative Purchasing Program Master Agreements are available to Participating Entities. A Participating Entity's authority to access Sourcewell's Cooperative Purchasing Program is determined through the laws of its respective jurisdiction and respective funding source restrictions. Participating Entities that are Recipients or Subrecipients of United States federal grant or other federal funding, including through the Federal Emergency Management Agency (FEMA), to purchase solutions from the Master Agreement may be subject to additional requirements including the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 C.F.R. § 200.

Participating Entities may have additional requirements based on specific funding source terms or conditions. Accordingly, Sourcewell makes no representations or warranties, express or implied, regarding a Participating Entity's compliance with the laws of its jurisdiction or any other restrictions tied to its funding sources in connection with accessing the Master Agreement.

Within this Attachment:

- All references to "federal" should be interpreted to mean the United States federal government. All references to "recipient," "non-federal entity," or "subrecipient" should be interpreted to mean the Participating Entity accessing the Master Agreement;
- All references to "supplier" or "contractor" should be interpreted to mean the Supplier;
- All references to "subcontractor" should be interpreted to mean subcontractors of Supplier offering the solutions under the Master Agreement;
- None of the references should be interpreted as reference to Sourcewell; and
- None of the terms or conditions within this Attachment should be interpreted to obligate Sourcewell in any way.

The following terms and conditions apply when a Participating Entity accesses Supplier's solutions under the Master Agreement using United States federal funding sources.

A. **Davis-Bacon Act, As Amended (40 U.C.S. § 3141-3148).**
When required by federal program legislation, all prime construction contracts in excess of $2,000 awarded by non-federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. § 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 C.F.R. § 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, Suppliers must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, Suppliers must be required to pay wages not less than once a week. The non-federal entity must place a copy of the current prevailing wage

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determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-federal entity must report all suspected or reported violations to the federal awarding agency. The contracts must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. § 3145), as supplemented by Department of Labor regulations (29 C.F.R. § 3, "Suppliers and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each Supplier or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-federal entity must report all suspected or reported violations to the federal awarding agency. Supplier must be in compliance with all applicable Davis-Bacon Act provisions.

Supplier certifies that during the term of any Participating Entity contracts awarded under the Agreement, Supplier must comply with applicable requirements as referenced above.

B. **Copeland "Anit-Kickback" Act.**

1. **Supplier**. The Supplier shall comply with 18 U.S.C. § 874, 40 U.S.C. § 3145, and the requirements of 29 C.F.R. Part 3 as may be applicable, which are incorporated by reference into this contract.

2. **Subcontracts**. The Supplier or subcontractor shall insert in any subcontracts the clause above and such other clauses as FEMA may by appropriate instructions require, and also a clause requiring the subcontractors to include these clauses in any lower tier subcontracts. The prime Supplier shall be responsible for the compliance by any subcontractor or lower tier subcontractor with all of these contract clauses.

3. **Breach**. A breach of the contract clauses above may be grounds for termination of the contract, and for debarment as a Supplier and subcontractor as provided in 29 C.F.R. § 5.12.

C. **Contract Work Hours And Safety Standards Act (40 U.S.C. § 3701-3708).**

1. **Overtime requirements.** No Supplier or subcontractor contracting for any part of the contract work which may require or involve the employment of laborers or mechanics shall require or permit any such laborer or mechanic in any workweek in which he or she is employed on such work to work in excess of forty hours in such workweek unless such laborer or mechanic receives compensation at a rate not less than one and one-half times the basic rate of pay for all hours worked in excess of forty hours in such workweek.

2. **Violation; liability for unpaid wages; liquidated damages**. In the event **of any violation of the** clause set forth in paragraph (b)(1) of this section (29 C.F.R. §5.5) the Supplier and any subcontractor responsible therefor shall be liable for the unpaid wages. In addition, such Supplier and subcontractor shall be liable to the United States (in the case of work done under contract for the District of Columbia or a territory, to such District or to such territory), for liquidated damages. Such liquidated damages shall be computed with respect to each

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individual laborer or mechanic, including watchmen and guards, employed in violation of the clause set forth in paragraph (b)(1) of this section (29 C.F.R. §5.5), in the sum of $27 for each calendar day on which such individual was required or permitted to work in excess of the standard workweek of forty hours without payment of the overtime wages required by the clause set forth in paragraph (b)(1) of this section (29 C.F.R. §5.5).

3. **Withholding for unpaid wages and liquidated damages**. The grant recipient or sub-recipient shall upon its own action or upon written request of an authorized representative of the Department of Labor withhold or cause to be withheld, from any moneys payable on account of work performed by the Supplier or subcontractor under any such contract or any other federal contract with the same prime Supplier, or any other federally-assisted contract subject to the Contract Work Hours and Safety Standards Act, which is held by the same prime Supplier, such sums as may be determined to be necessary to satisfy any liabilities of such Supplier or subcontractor for unpaid wages and liquidated damages as provided in the clause set forth in paragraph (b)(2) of this section (29 C.F.R. §5.5).

4. **Subcontracts**. The Supplier or subcontractor shall insert in any subcontracts the clauses set forth in paragraph (b)(1) through (4) of this section (29 C.F.R. §5.5) and also a clause requiring the subcontractors to include these clauses in any lower tier subcontracts. The prime Supplier shall be responsible for compliance by any subcontractor or lower tier subcontractor with the clauses set forth in paragraphs (b)(1) through (4) of this section (29 C.F.R. §5.5).
Supplier certifies that during the term of any Participating Entity contracts awarded under the Agreement, Supplier must comply with applicable requirements as referenced above.

D. **Rights To Inventions Made Under a Contract or Agreement.**
If the federal award meets the definition of "funding agreement" under 37 C.F.R. § 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that "funding agreement," the recipient or subrecipient must comply with the requirements of 37 C.F.R. § 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

Supplier certifies that during the term of any Participating Entity contracts awarded under the Agreement, Supplier must comply with applicable requirements as referenced above.

E. **Clean Air Act (42 U.S.C. § 7401-7671q.) And The Federal Water Pollution Control Act (33 U.S.C. § 1251-1387).**
Contracts and subgrants of amounts in excess of $150,000 require the non-federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. § 7401- 7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. § 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).

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Supplier certifies that during the term of any Participating Entity contracts awarded under the Agreement, Supplier must comply with applicable requirements as referenced above.

F. **Debarment And Suspension (Executive Orders 12549 And 12689).**
A contract award (see 2 C.F.R. § 180.220) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 C.F.R. §180 that implement Executive Orders 12549 (3 C.F.R. § 1986 Comp., p. 189) and 12689 (3 C.F.R. § 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Supplier certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency.

Supplier certifies that during the term of any Participating Entity contracts awarded under the Agreement, Supplier must comply with applicable requirements as referenced above.

G. **BYRD ANTI-LOBBYING AMENDMENT, AS AMENDED (31 U.S.C. § 1352).**
Suppliers who apply or bid for an award of more than $100,000 shall file the required certification. Each tier certifies to the tier above that it will not and has not used federally appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, officer or employee of Congress, or an employee of a Member of Congress in connection with obtaining any federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Each tier shall also disclose any lobbying with non-federal funds that takes place in connection with obtaining any federal award. Such disclosures are forwarded from tier to tier up to the recipient who in turn will forward the certification(s) to the federal awarding agency.

Supplier certifies that during the term of any Participating Entity contracts awarded under the Agreement, Supplier must comply with applicable requirements as referenced above.

If applicable, Suppliers must sign and submit the following certification to the NFE with each bid or offer exceeding $100,000:

"APPENDIX A, 44 C.F.R. PART 18 – CERTIFICATION REGARDING LOBBYING

Certification for Contracts, Grants, Loans, and Cooperative Agreements
The undersigned certifies, to the best of his or her knowledge and belief, that:

No federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any federal contract, the making of any federal grant, the making of any federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal,

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amendment, or modification of any federal contract, grant, loan, or cooperative agreement.

If any funds other than federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.

The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by section 1352, Title 31, U.S.C. Any person who fails to file the required certification shall be subject to a civil penalty of not less than $10,000 and not more than $100,000 for each such failure.

The Supplier,_____, certifies or affirms the truthfulness and accuracy of each statement of its certification and disclosure, if any. In addition, the Supplier understands and agrees that the provisions of 31 U.S.C. Chap. 38, Administrative Remedies for False Claims and Statements, apply to this certification and disclosure, if any.

_____

Signature of Supplier's Authorized Official

_____

Name and Title of Supplier's Authorized Official

_____

Date

H. **Record Retention Requirements.**
To the extent applicable, Supplier must comply with the record retention requirements detailed in 2 C.F.R. § 200.333. The Supplier further certifies that it will retain all records as required by 2 C.F.R. § 200.333 for a period of 3 years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

I. **Energy Policy And Conservation Act Compliance.**
To the extent applicable, Supplier must comply with the mandatory standards and policies relating to

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energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act.

J. **Buy American Provisions Compliance.**
Sourcewell issued the solicitation for an indefinite quantity cooperative purchasing master agreement which is available for use by eligible public agency Participating Entity. Sourcewell did not issue this solicitation or award any master agreement under a federal award. Responsibility for ensuring awareness, implementation, and compliance with all applicable federal procurement standards or requirements is that the Participating Entity. Compliance with all applicable federal, state, and local requirements, including those related to federal awards, is the responsibility of the Participating Entity.

Participating Entities are responsible for notifying Supplier of any applicable preference or procurement requirement (e.g. Buy American, etc.) which may impact Supplier's quote. To the extent applicable, Supplier must comply with all applicable provisions of the Buy American Act. Purchases made in accordance with the Buy American Act must follow the applicable procurement rules calling for free and open competition.

K. **Access to Records (2 C.F.R. § 200.336).**
Supplier agrees that duly authorized representatives of a federal agency must have access to any books, documents, papers and records of Supplier that are directly pertinent to Supplier's discharge of its obligations under this Contract for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to Supplier's personnel for the purpose of interview and discussion relating to such documents. (For FEMA funded projects see paragraph X.)

L. **Procurement of Recovered Materials (2 C.F.R. § 200.322).**
A non-federal entity that is a state agency or agency of a political subdivision of a state and its Suppliers must comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 C.F.R. § 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds $10,000 or the value of the quantity acquired during the preceding fiscal year exceeded $10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

M. **Federal Seal(s), Logos, And Flags.**
The Supplier cannot use the seal(s), logos, crests, or reproductions of flags or likenesses of Federal agency officials without specific pre-approval. (For FEMA funded projects see paragraph X.)

N. **No Obligation** by **Federal Government.**
The U.S. federal government is not a party to this Contract or any purchase by a Participating Entity and is not subject to any obligations or liabilities to the Participating Entity, Supplier, or any other party pertaining to any matter resulting from the Contract or any purchase by an authorized user.

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O. **Program Fraud and False or Fraudulent Statements or Related Acts.**
The Supplier acknowledges that 31 U.S.C. 38 (Administrative Remedies for False Claims and Statements) applies to the Supplier's actions pertaining to this Contract or any purchase by a Participating Entity.

P. **Federal Debt.**
The Supplier certifies that it is non-delinquent in its repayment of any federal debt. Examples of relevant debt include delinquent payroll and other taxes, audit disallowance, and benefit overpayments**.**

Q. **Conflicts Of Interest.**
The Supplier must notify the U.S. Office of General Services, Sourcewell, and Participating Entity as soon as possible if this Contract or any aspect related to the anticipated work under this Contract raises an actual or potential conflict of interest (as described in 2 C.F.R. Part 200). The Supplier must explain the actual or potential conflict in writing in sufficient detail so that the U.S. Office of General Services, Sourcewell, and Participating Entity are able to assess the actual or potential conflict; and provide any additional information as necessary or requested.

R. **U.S. Executive Order 13224.**
The Supplier, and its subcontractors, must comply with U.S. Executive Order 13224 and U.S. Laws that prohibit transactions with and provision of resources and support to individuals and organizations associated with terrorism.

S. **Prohibition On Certain Telecommunications** a**nd Video Surveillance Services** o**r Equipment.**
To the extent applicable, Supplier certifies that during the term of this Contract it will comply with applicable requirements of 2 C.F.R. § 200.216. (For FEMA funded projects see paragraph X.)

T. **Domestic Preferences** f**or Procurements.**
To the extent applicable, Supplier certifies that during the term of this Contract, and any underlying contracts with Participating Entities, Supplier will comply with applicable requirements of 2 C.F.R. § 200.322.

U. **Build America, Buy America Act (BABAA).**
Sourcewell issued the solicitation for an indefinite quantity cooperative purchasing master agreement which is available for use by eligible public agency Participating Entity. Sourcewell did not issue this solicitation or award any master agreement under a federal award. Responsibility for ensuring awareness, implementation, and compliance with all applicable federal procurement standards or requirements is that the Participating Entity. Compliance with all applicable federal, state, and local requirements, including those related to federal awards, is the responsibility of the Participating Entity.

Participating Entities are responsible for notifying Supplier of any applicable preference or procurement requirement (e.g. Buy American, etc.) which may impact Supplier's quote.

Contractors and their subcontractors who apply or bid for an award for an infrastructure project subject to the domestic preference requirement in the Build America, Buy America Act shall file the required certification to (insert name of recipient/subrecipient) with each bid or offer for an

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infrastructure project, unless a domestic preference requirement is waived by the federal awarding agency. Contractors and subcontractors certify that no federal financial assistance funding for infrastructure projects will be provided unless all the iron, steel, manufactured projects, and construction materials used in the project are produced in the United States. BABAA, Pub. L. No. 117-58, §§ 70901-52. Contractors and subcontractors shall also disclose any use of federal financial assistance for infrastructure projects that does not ensure compliance with BABAA domestic preference requirements. Such disclosures shall be forwarded to the recipient who, in turn, will forward the disclosures to the federal awarding agency; subrecipients will forward disclosures to the passthrough entity, who will, in turn, forward the disclosures to the federal awarding agency.

V. **Partnerships with Faith-Based and Neighborhood Organizations (Executive Order 14015, Feb. 14, 2021; Federal Register, Vol. 89, No. 43).**

A faith-based organization that participates in this program retains its independence from the Government and may continue to carry out its mission consistent with religious freedom and conscience protections in Federal law.

A faith-based organization may not use direct Federal financial assistance from Participating Entity and/or the federal government to support or engage in any explicitly religious activities except when consistent with the Establishment Clause and any other applicable requirements. An organization, business, non-profit organization, partnership, limited liability corporation or partnership, corporation, individual, or other entity receiving Federal financial assistance also may not, in providing services funded by Participating Entity and/or the federal government, or in their outreach activities related to such services, discriminate against a program beneficiary or prospective program beneficiary on the basis of religion, a religious belief, a refusal to hold a religious belief, or a refusal to attend or participate in a religious practice.

All organizations receiving federal money through Participating Entity to provide social services shall provide the following notice, in substance, to beneficiaries of the protections listed herein:

> "Name of Organization:
> Name of Program:
> Contact Information for Federal Grant Program Office (name, phone number, and email address, if appropriate):
>
> Because this program is supported in whole or in part by financial assistance from the Federal Government, we are required to let you know that:
>
> - We may not discriminate against you on the basis of religion, a religious belief, a refusal to hold a religious belief, or a refusal to attend or participate in a religious practice;
>
> - We may not require you to attend or participate in any explicitly religious activities (including activities that involve overt religious content such as worship, religious instruction, or proselytization) that may be offered by our organization, and any participation by you in such activities must be purely voluntary;

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- We must separate in time or location any privately funded explicitly religious activities (including activities that involve overt religious content such as worship, religious instruction, or proselytization) from activities supported with direct Federal financial assistance

- You may report violations of these protections, including any denials of services or benefits by an organization, by contacting or filing a written complaint with the grant program office using the contact information set forth above; and

- If you would like to seek information about whether there are any other federally funded organizations that provide these kinds of services in our area, please use the contact information set forth above.

This written notice must be given to you before you enroll in the program or receive services from the program, unless the nature of the service provided or exigent circumstances make it impracticable to provide the actual service. In such an instance, this notice must be given to you at the earliest available opportunity."

W. **Additional FEMA Recommended Provisions:**

1. Prohibition on Contracting for Covered Telecommunications Equipment or Services.

a. Definitions. As used in this clause, the terms backhaul; covered foreign country; covered telecommunications equipment or services; interconnection arrangements; roaming; substantial or essential component; and telecommunications equipment or services have the meaning as defined in FEMA Policy 405-143-1, Prohibitions on Expending FEMA Award Funds for Covered Telecommunications Equipment or Services (Interim), as used in this clause—

b. Prohibitions.

i. Section 889(b) of the John S. McCain National Defense Authorization Act for Fiscal Year 2019, Pub. L. No. 115-232, and 2 C.F.R. § 200.216 prohibit the head of an executive agency on or after Aug.13, 2020, from obligating or expending grant, cooperative agreement, loan, or loan guarantee funds on certain telecommunications products or from certain entities for national security reasons.

ii. Unless an exception in paragraph (3) of this clause applies, the contractor and its **subcontractors** may not use grant, cooperative agreement, loan, or loan guarantee funds from the Federal Emergency Management Agency to:

(a) Procure or obtain any equipment, system, or service that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology of any system;

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(b) Enter into, extend, or renew a contract to procure or obtain any equipment, system, or service that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology of any system;

(c) Enter into, extend, or renew contracts with entities that use covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system; or

(d) Provide, as part of its performance of this contract, subcontract, or other contractual instrument, any equipment, system, or service that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system.

c. Exceptions.

i. This clause does not prohibit Suppliers from providing—

(a) A service that connects to the facilities of a third-party, such as backhaul, roaming, or interconnection arrangements; or

(b) Telecommunications equipment that cannot route or redirect user data traffic or permit visibility into any user data or packets that such equipment transmits or otherwise handles.

ii. By necessary implication and regulation, the prohibitions also do not apply to:

(a) Covered telecommunications equipment or services that:

(1) Are not used as a substantial or essential component of any system; and

(2) Are not used as critical technology of any system.

(b) Other telecommunications equipment or services that are not considered covered telecommunications equipment or services.

d. Reporting requirement.

i. In the event the Supplier identifies covered telecommunications equipment or services used as a substantial or essential component of any system, or as critical technology as part of any system, during contract performance, or the Supplier is notified of such by a subcontractor at any tier or by any other source, the Supplier shall report the information in paragraph d.ii. of this clause to the recipient or subrecipient, unless elsewhere in this contract are established procedures for

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reporting the information.

ii. The **Supplier** shall report the following information pursuant to paragraph d.i of this clause:

(a) Within one business day from the date of such identification or notification: The contract number; the order number(s), if applicable; supplier name; supplier unique entity identifier (if known); supplier Commercial and Government Entity (CAGE) code (if known); brand; model number (original equipment manufacturer number, manufacturer part number, or wholesaler number); item description; and any readily available information about mitigation actions undertaken or recommended.

(b) Within 10 business days of submitting the information in paragraph d.ii.(b) of this clause: Any further available information about mitigation actions undertaken or recommended. In addition, the Supplier shall describe the efforts it undertook to prevent use or submission of covered telecommunications equipment or services, and any additional efforts that will be incorporated to prevent future use or submission of covered telecommunications equipment or services.

2. **Subcontracts.** The Supplier shall insert the substance of this clause, including this paragraph, in all subcontracts and other contractual instruments.

a. **Access to Records.** The Supplier agrees to provide (insert name of participating entity), (insert name of pass- through entity, if applicable), the FEMA Administrator, the Comptroller General of the United States, or any of their authorized representatives access to any books, documents, papers, and records of the Supplier which are directly pertinent to this contract for the purposes of making audits, examinations, excerpts, and transcriptions.

i. The Supplier agrees to permit any of the foregoing parties to reproduce by any means whatsoever or to copy excerpts and transcriptions as reasonably needed.

ii. The Supplier agrees to provide the FEMA Administrator or his authorized representatives access to construction or other work sites pertaining to the work being completed under the contract.

b. **DHS Seal, Logo, and Flags.** The Supplier shall not use the DHS seal(s), logos, crests, or reproductions of flags or likenesses of DHS agency officials without specific FEMA pre-approval. The Supplier shall include this provision in any subcontracts.

c. **Compliance with Federal Law, Regulations, And Executive Orders and Acknowledgement of Federal Funding.** This is an acknowledgement that FEMA financial assistance will be used to fund all or a portion of the contract. The Supplier will comply with all applicable federal law, regulations, executive orders, FEMA policies, procedures, and directives.

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d. **Copyright and Data Rights.**
License and Delivery of Works Subject to Copyright and Data Rights.

The Supplier grants to the (insert name of participating entity), a paid-up, royalty-free, nonexclusive, irrevocable, worldwide license in data first produced in the performance of this contract to reproduce, publish, or otherwise use, including prepare derivative works, distribute copies to the public, and perform publicly and display publicly such data. For data required by the contract but not first produced in the performance of this contract, the Supplier will identify such data and grant to the (insert name of participating entity) or acquires on its behalf a license of the same scope as for data first produced in the performance of this contract. Data, as used herein, shall include any work subject to copyright under 17 U.S.C. § 102, for example, any written reports or literary works, software and/or source code, music, choreography, pictures or images, graphics, sculptures, videos, motion pictures or other audiovisual works, sound and/or video recordings, and architectural works. Upon or before the completion of this contract, the Supplier will deliver to the (insert name of participating entity) data first produced in the performance of this contract and data required by the contract but not first produced in the performance of this contract in formats acceptable by the (insert name of participating entity).

e. **Build America, Buy America Act (BABAA) for Architectural and/or Engineering Contracts**
Build America, Buy America Act Preference.

Contractors and subcontractors agree to incorporate the Buy America Preference into planning and design when providing architectural and/or engineering professional services for infrastructure projects. Consistent with the Build America, Buy America Act (BABAA) Pub. L. 117- 58 §§ 70901-52, no federal financial assistance funding for infrastructure projects will be used unless all the iron, steel, manufactured projects, and construction materials used in the project are produced in the United States

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RFP 062526 - Trailers with Related Equipment and Services

Vendor Details

Company Name:	Polar King International, Inc.
Address:	4424 New Haven Avenue Fort Wayne, Indiana 46803
Contact:	Rob Henry
Email:	rob.henry@polarking.com
Phone:	260-428-2530 2514
Fax:	260-428-2533
HST#:	35-1758969

Submission Details

Created On:	Thursday May 07, 2026 07:41:47
Submitted On:	Thursday June 25, 2026 15:27:32
Submitted By:	Martin Smazenko
Email:	martin@amifw.com
Transaction #:	bb98f992-24b5-4851-b50e-a90751df8d47
Submitter's IP Address:	10.13.1.13

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Table 1: Proposer Identity & Authorized Representatives (Not Scored)

General Instructions (applies to all Tables) Provide a concise response to each question. Do not attach additional documents to your response without providing a substantive response within the Specification Tables; attachments should be SUPPLEMENTAL to your answers. Do not leave answers blank; respond “N/A” if the question does not apply to your organization and include an explanation why it does not apply.

Table 1 Specific Instructions. Sourcewell requires identification of all parties responsible for providing Solutions under a resulting master agreement(s) (Responsible Supplier). Proposers are strongly encouraged to include all potential Responsible Suppliers including any corporate affiliates, subsidiaries, DBA, and any other authorized entities within a singular proposal. All information required under this RFP must be included for each Responsible Supplier as instructed. Proposers with multiple Responsible Supplier options may choose to respond individually as distinct entities, however each response will be evaluated individually and only those proposals recommended for award may result in a master agreement. Entities that have not been awarded will not be added to an existing master agreement through the affiliation of the Proposer’s corporate organization.

#	Question	Response *	
1	Provide the legal entity name of the Proposer authorized to submit this Proposal.	Polar King International, Inc.	*
2	In the event of award, is the entity named in Line Item 1, the Responsible Supplier that will execute the master agreement with Sourcewell? Y or N.	Y	*
3	Identify all subsidiaries, DBA, authorized affiliates, and any other entity that will be responsible for offering and performing delivery of Solutions within this Proposal.	N/A. Polar King International, Inc. does not have any subsidiaries,DBA,authorizedaffiliates,or anyotherentitythatwillberesponsibleforo fferingandperformingdeliveryofSolution swithinthisProposal.	*
4	Provide your CAGE code or Unique Entity Identifier (SAM):	0GMP8	*
5	Provide your NAICS code applicable to Solutions proposed.	333318	
6	Proposer Physical Address:	Polar King International, Inc. 4424 New Haven Avenue Fort Wayne, IN 46803	*
7	Proposer website address (or addresses):	https://polarking.com/	*
8	Identify the Proposer's Authorized Representative, include name, title, address, email address, and phone number. The representative must have authority to sign the “Proposer’s Assurance of Compliance” on behalf of the Proposer.	Rob Henry Director of Marketing 2300 Meyer Road, Fort Wayne, IN 46803 (260) 428-2514 rob.henry@vptag.com	*
9	Identify the Proposer's primary contact for this proposal, include name, title, address, email address, and phone number:	Rob Henry Director of Marketing 2300 Meyer Road, Fort Wayne, IN 46803 (260) 428-2514 rob.henry@vptag.com	*
10	Identify the Proposer’s other contacts for this proposal, if any, include name, title, address, email address, and phone number.	N/A. There are no other contacts for this proposal.	*

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Table 2A: Financial Viability and Marketplace Success (50 Points, applies to Table 2A and 2B)

#	Question	Response *	
11	Provide a brief history of your company and industry longevity related to the requested Solutions.	Established in early 1982, Polar King International Inc. began operations constructing and shipping outdoor fiberglass walk-in coolers and freezers from a 12,000 sq. ft. facility in New Haven, Indiana. Driven by a commitment to quality and innovation, Polar King grew steadily to meet increasing market demand, eventually relocating to its current 251,200 sq. ft. state-of-the-art manufacturing facility and corporate headquarters in Fort Wayne, Indiana. For more than 40 years, Polar King has been designing and manufacturing durable outdoor refrigeration solutions and refrigerated trailer solutions for customers across North America. Our business philosophy centers on delivering superior products that meet the unique and evolving needs of our customers—from the initial sale through the life of the unit. We believe every customer, whether a single-unit operator or a large government agency, deserves the same level of dedication, responsive service, and product excellence. Polar King has proudly served thousands of customers across a broad spectrum of industries, including chain restaurants, K-12 schools and universities, healthcare facilities, and federal, state, and local government agencies. This diverse experience has positioned Polar King as a knowledgeable and dependable partner for cooperative purchasing programs such as Sourcewell. Headquartered in Fort Wayne, Indiana, Polar King supports customers nationwide through an established network of more than 40 authorized dealers, complemented by company-owned and operated distribution locations in Florida and Texas. This national footprint enables us to provide responsive sales support, efficient delivery, and reliable service to customers throughout the United States. Our product portfolio includes outdoor walk-in coolers, outdoor walk-in freezers, and refrigerated trailers, providing customers with a comprehensive range of temperature-controlled storage solutions. Whether the need is permanent outdoor refrigeration or flexible mobile cold storage, Polar King delivers consistent, dependable performance backed by more than four decades of manufacturing expertise, nationwide distribution capabilities, and an unwavering commitment to customer satisfaction.	*
12	Describe what specific outcomes or deliverables your company	In the event of a contract award, Polar King International Inc. is fully prepared and committed to meeting all obligations and	*

	anticipates upon receiving an award from Sourcewell.	expectations set forth by Sourcewell and its member agencies. Specifically, Polar King anticipates and commits to the following: Polar King will maintain dedicated resources to support Sourcewell members nationwide, ensuring responsive sales support, order processing, and customer service throughout the contract term. We are committed to honoring all contracted pricing, terms, and conditions consistently across all eligible Sourcewell member purchases. Polar King will provide timely and accurate sales reporting to Sourcewell as required, including the payment of applicable administrative fees in accordance with the contract terms. We will actively promote the Sourcewell contract to our existing and prospective customers as a convenient and cost-effective purchasing vehicle. Polar King is committed to maintaining the product quality, delivery timelines, and service standards that have defined our company for nearly 40 years. We will designate a dedicated contract administrator as the primary point of contact for Sourcewell to ensure clear communication, efficient issue resolution, and ongoing contract compliance.	
13	Provide non-confidential indicators that demonstrate your organization's financial strength and long-term stability. Acceptable examples include such items as: • Annual revenue range (select a range—do not provide confidential statements) • Years in business • Publicly available SEC filings (if applicable) • Third party credit scores or ratings (e.g., D&B, bond ratings) • Letters of credit or financial backing from a banking institution Upload supporting documents (as applicable in the document upload section of your response). DO NOT PROVIDE ANY TAX INFORMATION OR PERSONALLY IDENTIFIABLE INFORMATION. Refer to RFP Section VI. Subsection E. Disposition of Proposals.	Polar King International, Inc. demonstrates strong financial strength and long-term business stability through its established operating history, consistent business performance, and third-party financial validation. Key indicators of financial strength and stability include: • Established business with a long history of manufacturing and serving customers throughout the United States. • Positive third-party business credit evaluation as documented in the attached Dun & Bradstreet (D&B) report. • Strong banking relationship and financial backing, as evidenced by the attached reference letter from Lake City Bank. • Proven ability to support large-scale projects and long-term customer commitments through ongoing operations, manufacturing capacity, and nationwide service capabilities. Supporting documentation has been provided in the Document Upload section, including: Dun & Bradstreet Business Credit Report Lake City Bank Reference Letter These documents provide independent verification of Polar King's financial strength, creditworthiness, and long-term business stability.	*
14	Describe your US market share for your proposed Solutions.	Polar King International Inc. is estimated to hold approximately 35–50% of the U.S. small, pull-behind refrigerated trailer	*

	OR Provide the number of US Education and Government entities you have served over the past three (3) years, along with the total number of states where you have made sales.	market, a segment that was effectively pioneered, giving the company a significant first-mover advantage in this category.	
15	Describe your Canadian market share for your proposed Solutions. OR Provide the number of Canadian Education and Government entities you have served over the past three (3) years, along with the total number of provinces where you have made sales.	In Canada, Polar King International Inc. is estimated to hold approximately 20–30% of the comparable market, with a growing presence supported by an expanding dealer network and increasing demand for affordable, high-quality refrigerated trailer solutions.	*
16	Does your organization have any ongoing or completed bankruptcy proceedings, or have you been included as a possible Responsible Party within the past seven years? If yes, please explain. The proposer must provide notice in writing to Sourcewell if it enters bankruptcy proceedings at any time during the pendency of this RFP.	N/A Polar King International Inc. has never filed for bankruptcy.	*
17	Does your organization have any current and past debarments or suspensions for Proposer and any included possible Responsible Party within the past seven years? If so, please explain. Proposer must provide notice in writing to Sourcewell if it enters a debarment or suspension status any time during the pendency of this RFP evaluation.	N/A Polar King International Inc. does not have any currentorpastdebarmentsorsuspensions.	*
18	Describe any relevant industry awards or achievements that your organization has received in the past three (3) years, including the year received.	N/A Polar King International, Inc. has not received any industry-specific awards or formal recognitions within the past three (3) years. The company's focus during this period has been on delivering high-quality products, maintaining strong customer relationships, and continuously improving manufacturing processes and service capabilities to meet the needs of its customers and partners.	*

19	What percentage of your sales were to the government sector in the past three (3) years? This and the following line should not exceed 100%.	From January 1, 2023 through January 1, 2026, Polar King International's Government/Military market segment accounted for $8,700,246.23 in total sales, representing 11.3% of overall company revenue during this period. This consistent level of engagement demonstrates Polar King International's established experience and ongoing commitment to serving public sector and governmental clients.	*
20	What percentage of your sales were to the education sector in the past three (3) years? This and the previous line should not exceed 100%.	From January 1, 2023 through January 1, 2026, Polar King International's sales to the education sector included $1,486,186.96 (1.9%) from Secondary Education (universities and colleges) and $9,597,529.89 (12.5%) from K–12 schools. In total, the education sector represented 14.4% of overall company revenue during this period, reflecting Polar King International's strong presence and experience in serving educational institutions.	*
21	List all state and cooperative purchasing agreements that you hold. Include the sales volume for each of these agreements over the past three (3) years.	N/A Polar King International, Inc. does not currently hold any state, cooperative, or national purchasing agreements. Therefore, there has been no sales volume generated through such agreements during the past three (3) years.	*
22	List any GSA contracts or Standing Offers and Supply Arrangements (SOSA) that you hold. Include the sales volume for each of these contracts over the past three (3) years.	Polar King International Inc. holds GSA Contract No. GS-07F-003GA. From January 1, 2023 through January 1, 2026, total sales under this contract were $3,686,456.95, representing 4.8% of overall company revenue. A total of 61 units were sold during this three-year period. Sales activity during this timeframe reflects typical annual variation, including a temporary pause in 2023 while Polar King International completed a GSA price modification process due to supplier cost increases. Contract modifications were approved on May 31, 2023, after which normal sales activity resumed.	*

Table 2B: References/Testimonials

Line Item 23. Supply reference information from three customers **who are eligible** to be Sourcewell participating entities.

Entity Name *	Contact Name *	Phone Number *	
DeVivo Truck and Trailer	Jason Kyle	860-241-2833	*
Wallace Trailers	William Wallace	615-347-3939	*
Aurora Public Schools	Joe Buehmann	720-331-9249	*

Table 3: Ability to Sell and Deliver Solutions (150 Points)

Describe your company's capability to meet the needs of Sourcewell participating entities across the US and Canada, as applicable.

#	Question	Response *	
24	How is your organization	Polar King International Inc. is best described as a manufacturer. All	

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	best described: is it a manufacturer, a distributor/dealer/reseller, or a service provider? Answer the question that best applies to your organization, either a) or b). a) If your company is best described as a distributor/dealer/reseller (or similar entity), provide your written authorization to act as a distributor/dealer/reseller for the manufacturer of the products proposed in this RFP. If applicable, is your dealer network independent or company owned? b) If your company is best described as a manufacturer or service provider, describe your relationship with your sales and service force and with your dealer network in delivering the products and services proposed in this RFP. Are these individuals your employees, or the employees of a third party?	refrigerated trailers proposed in this RFP are designed and manufactured in-house at Polar King's production facility in Fort Wayne, Indiana. This direct control over the manufacturing process ensures consistent product quality, reliability, and adherence to the standards that Sourcewell members expect. Polar King utilizes a hybrid sales and distribution model to serve its customers across the United States and Canada. Polar King employs a team of internal sales representatives and customer service staff who serve as the primary point of contact for Sourcewell members, managing inquiries, quotes, order processing, and ongoing account support. These individuals are direct employees of Polar King International. In addition to its internal sales team, Polar King works with an established network of independent, third-party dealers and distributors who are authorized to sell and service Polar King products within their respective territories. These dealers are not employees of Polar King International but are carefully selected, trained, and authorized partners who are knowledgeable about Polar King's full product line and committed to upholding the company's standards for customer service and satisfaction. This dual approach allows Polar King to maintain direct relationships with key accounts and government purchasers while also providing broad geographic coverage and localized support to Sourcewell members nationwide. Regardless of whether a purchase is made directly through Polar King or through an authorized dealer, customers can expect the same level of product quality, warranty support, and after-sale service that has defined Polar King for nearly 40 years.	
25	Describe your sales force, their locations (e.g., regions, territories), number of direct employees (full-time equivalents) involved in each sector (GOV/EDU), and overlap between sales and service, as it relates to the requested Solutions.	Polar King International Inc. maintains a dedicated sales force of six outside sales representatives based in Fort Wayne, Indiana, who are knowledgeable in the company’s full line of refrigerated trailers. These representatives support customers nationwide and are committed to assisting Sourcewell members throughout the entire purchasing process, from initial inquiry and product selection through delivery and post-sale support. In addition, Polar King is supported by a team of inside sales representatives also located in Fort Wayne, Indiana, providing an additional layer of accessibility, responsiveness, and customer service for Sourcewell members. Together, our combined sales and support teams work directly with government and education customers across the United States to ensure they receive the right solution for their specific operational needs, while delivering personalized service, product expertise, and ongoing support. Polar King’s sales and service functions work collaboratively to provide a seamless customer experience. Sales representatives remain actively involved throughout the lifecycle of the customer	*

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		relationship and coordinate closely with internal support and service personnel to ensure timely communication, issue resolution, and continued customer satisfaction related to the requested solutions.	
26	Describe your network of Authorized Sellers who will deliver Solutions, including the number and locations of dealers, distributors, resellers, and other distribution methods, as it relates to the requested Solutions.	The Solutions are delivered through a coordinated network of authorized dealers, including direct sales representatives, regional partners, and manufacturer-supported resources. This network enables coverage across multiple geographic regions while maintaining consistent standards for customer engagement and project execution. All authorized dealers are vetted based on experience, product knowledge, and ability to support public sector customers. Ongoing training and coordination ensure alignment with current product offerings, pricing structures, and service expectations, including adherence to applicable public procurement requirements. Authorized dealers operate under established processes for pricing, communication, and order management to ensure a uniform and compliant customer experience. Central coordination is maintained to support lead distribution, project oversight, and timely response to customer inquiries. This structure allows for scalable service while maintaining accountability, ensuring that customers receive reliable, compliant support from initial consultation through delivery and post-sale service.	*
27	Describe your service force, their locations (e.g., regions, territories), number of direct employees (full-time equivalents) involved in each sector (GOV/EDU), and overlap between sales and service, as it relates to the requested solutions.	Polar King International, Inc. supports government and educational customers through a combination of direct employees and an established nationwide dealer network. Sales and customer support activities are coordinated from the company's headquarters and are supplemented by regional dealer representatives who provide local market coverage, customer assistance, and project support throughout the United States. The company's sales, service, and customer support personnel work collaboratively to ensure customers receive assistance throughout the entire procurement and ownership lifecycle, including product selection, quoting, order management, delivery coordination, warranty support, and ongoing customer service. This integrated approach provides continuity between sales and service functions and helps ensure responsive support for participating government and educational entities. Polar King's service and support capabilities are available nationwide through its direct staff and authorized dealer network, enabling the company to effectively serve customers across multiple geographic regions and territories.	*
28	Describe the ordering process from sales/consultation, how the order is placed, through project/order fulfillment. If orders are handled by distributors, dealers, or others, explain their roles	The ordering process is designed to be clear, efficient, and centrally coordinated to ensure a consistent customer experience under the Sourcewell contract. Customers may initiate orders through an authorized dealer or directly with our team. Upon initial contact, project requirements are reviewed to confirm product specifications, delivery needs, and any applicable contract pricing. Our organization serves as the primary point of coordination	*

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	and responsibilities in the ordering process.	throughout the ordering process, managing communication, order development, and submission. Authorized dealers and supporting partners assist with customer engagement, evaluation, and project coordination as needed. Once an order is finalized, it is processed in coordination with the manufacturer and supporting partners to ensure accurate production, scheduling, and delivery. Our team maintains oversight throughout this phase, providing status updates and ensuring all requirements are met. This structured approach ensures that all orders are handled consistently, efficiently, and in full alignment with Sourcewell contract terms, with clear accountability from initial request through delivery and post-sale support.	
29	Describe, in detail, the process and procedure of your customer service program. Include your response –times, escalation protocols, issue resolution timeframes, as well as any incentives that help your providers meet your stated service goals or promises.	Polar King International's customer service program is designed to provide responsive, consistent, and accountable support throughout the entire customer lifecycle, from initial inquiry through post-delivery service. All customer inquiries are centrally managed to ensure timely response and proper routing. Standard response time for initial inquiries is within one business day, with priority given to urgent requests. Customers are supported by knowledgeable representatives who are familiar with product specifications, ordering procedures, and public sector requirements. Throughout the order process, customers receive ongoing communication and status updates, including confirmation of order details, production timelines, and delivery coordination. Our team serves as the primary point of contact, ensuring continuity and eliminating the need for customers to navigate multiple parties. Post-delivery support is available to address any questions, service needs, or warranty-related items. Issues are documented and tracked to resolution, with coordination between our team, authorized dealers, and manufacturer resources as needed to ensure timely and satisfactory outcomes. To maintain high service standards, all authorized dealers and support personnel are expected to meet defined response and communication expectations. Performance is reinforced through ongoing coordination, training, and accountability measures to ensure alignment with service goals and customer expectations. This approach ensures that customers receive reliable, responsive service with clear communication and accountability at every stage of the process.	*
30	Describe your capability to provide the requested Solutions to Sourcewell participating entities in the United States.	Polar King International Inc. is fully capable and committed to providing our products to all Sourcewell participating entities. Our organization is structured to support customers across multiple geographic regions, ensuring consistent access to products, services, and support regardless of location. Our sales and support network includes a dedicated team of experienced representatives, along with additional personnel who assist with customer engagement, project coordination, and financing support. This structure allows us to effectively manage opportunities of varying size and complexity while maintaining responsive and personalized service.	*

		Polar King International has extensive experience working with public sector customers and understand the requirements associated with cooperative purchasing, including compliance with established contract terms, transparent pricing, and clear communication throughout the procurement process. We work closely with manufacturer-supported resources and authorized partners to ensure adequate coverage, timely communication, and efficient project execution. Central coordination is maintained throughout the process to provide consistency in pricing, order management, and customer support in alignment with Sourcewell contract requirements. Polar King International is committed to responding promptly to inquiries, supporting customers through the purchasing process, and ensuring successful delivery and post-sale service. Our team is equipped to scale operations as needed to meet demand, ensuring that all Sourcewell participating entities receive reliable, high-quality support.	
31	Define any specific requirements or restrictions that would apply to our participating entities in Hawaii and Alaska and in US Territories.	Polar King International Inc. is able to support Sourcewell participating entities in Hawaii, Alaska, and U.S. Territories; however, due to geographic distance and transportation requirements, certain logistical considerations may apply. These may include extended lead times, increased shipping costs, and coordination of specialized freight or delivery methods. We work closely with customers and logistics partners to plan accordingly, provide clear timelines, and ensure successful delivery. Despite these considerations, our team remains committed to providing consistent communication, coordination, and support to ensure a smooth and reliable experience for all participating entities.	
32	Describe your capability to provide the requested Solutions to Sourcewell participating entities in Canada.	Polar King International Inc. is willing and able to provide our products and services to Sourcewell participating entities in Canada. Our sales and support structure, including manufacturer-supported resources and authorized partners, allows us to coordinate projects beyond the United States as needed. We work collaboratively to address logistics, delivery requirements, and applicable regulations to ensure a smooth and compliant process for Canadian customers. Our team remains actively involved throughout the project to provide consistent communication, coordination, and support from initial request through delivery.	*
33	Identify any geographic areas of the United States or Canada that you will NOT be fully serving through the proposed agreement.	Polar King International Inc. intends to serve Sourcewell participating entities throughout the United States and Canada with no predefined geographic limitations. Our sales and support network, along with manufacturer-supported resources and partners, allows us to provide broad coverage across both regions. In certain remote or logistically complex locations, delivery timelines or project coordination requirements may vary; however, we work closely with all parties to develop appropriate solutions and ensure successful fulfillment.	*
34	Identify any account type or Participating Entity type from the RFP that will not have full access to the	All Sourcewell participating entity types will have full access to our Solutions under the proposed agreement. We do not restrict access based on entity type and are committed to supporting eligible organizations in accordance with Sourcewell contract terms.	*

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	requested Solutions if an agreement is awarded, along with the reason(s) why.	In certain cases, project-specific requirements such as site conditions, permitting, or local regulations may influence product configuration or delivery timelines; however, these factors do not limit access to our Solutions.	
35	Will Proposer extend terms of any awarded master agreement to nonprofit entities?	Yes, Polar King International Inc. will extend the terms of any awarded master agreement to eligible nonprofit entities, in accordance with Sourcewell guidelines. We are committed to providing consistent pricing, products, and services to all qualified participating organizations.	*

Table 4: Marketing Plan (100 Points)

#	Question	Response *	
36	Describe your marketing strategy, including tactics/methods and timelines for promoting this opportunity to participating entities for the requested solutions. Upload optional samples of your marketing materials.	Polar King International's marketing strategy is focused on increasing awareness, driving engagement, and supporting adoption of the Sourcewell contract among participating entities. We will promote the contract through a combination of direct outreach, digital communication, and coordination with our sales and dealer network. This includes targeted engagement with public sector organizations, participation in industry events, and ongoing communication with existing and prospective customers. The Polar King International sales team and authorized dealers play a key role in promoting the contract by educating customers on the benefits of cooperative purchasing, including streamlined procurement and pre-established pricing. These efforts are further supported by manufacturer-backed resources, including a dedicated marketing department that assists with brand awareness, content development, and campaign support. We also utilize digital marketing initiatives such as email campaigns, website content, and relevant product information tailored to public sector needs. Marketing efforts are monitored and adjusted based on engagement and customer response to ensure continued effectiveness and alignment with demand. In addition, Polar King International will collaborate with Sourcewell on joint marketing efforts where applicable, including contract announcements, promotional materials, and participation in Sourcewell-led events or campaigns. Representative samples of marketing materials, including product literature and digital content, are included in the document upload section.	*
37	Describe your use of technology and digital data (e.g., specific social media platforms, metadata usage) to enhance and/or optimize your marketing strategy described above.	At Polar King International Inc., we utilize a range of technology and digital data tools to enhance the effectiveness of our marketing efforts and better reach Sourcewell participating entities. Our approach includes the use of digital platforms such as email marketing, website content, and social media (Facebook, LinkedIn, Instagram, and X) to promote products and increase awareness. We leverage data insights, including engagement metrics and customer interactions, to refine messaging and target the appropriate audiences more effectively. Targeted digital advertising, such as Google Ads, is used to reach specific market segments, including public sector organizations, ensuring that marketing efforts are focused and relevant. These campaigns are supported by ongoing analysis of performance data to optimize reach and	*

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		engagement. In addition, manufacturer-supported resources include a dedicated marketing department that actively utilizes digital tools, content development, and targeted advertising strategies to enhance visibility and support demand generation. This combined use of technology and data-driven marketing allows us to continuously improve outreach efforts, increase engagement, and effectively promote contract utilization.	
38	In your view, what is Sourcewell's role in promoting agreements resulting from this RFP?	Sourcewell plays a key role in promoting awarded agreements by providing participating entities with access to competitively solicited contracts that deliver cost savings and streamline the procurement process. Through its established network, marketing efforts, and cooperative purchasing model, Sourcewell helps connect vendors with qualified public sector and nonprofit organizations seeking efficient purchasing solutions. Polar King International will integrate a Sourcewell-awarded agreement directly into our sales process by positioning it as a primary purchasing option for eligible customers. Our sales team and authorized dealers will actively educate customers on the benefits of utilizing the Sourcewell contract, including reduced administrative burden, compliance with procurement requirements, and access to pre-established, competitively awarded pricing. The agreement will be incorporated into our standard sales workflow, ensuring that eligible customers are consistently informed of the Sourcewell option early in the engagement process. This includes aligning our communication, order processing, and customer support practices with Sourcewell contract requirements. By combining Sourcewell's promotional efforts with our direct outreach, sales coordination, and customer engagement strategies, we aim to drive awareness, increase contract utilization, and deliver a streamlined and cost-effective purchasing experience for participating entities.	*
39	Describe how your organization will integrate a Sourcewell awarded agreement (e.g., training, incentives) into your sales process.	Polar King International Inc. will fully integrate a Sourcewell awarded agreement into its sales and customer support processes through targeted training, internal communication, and ongoing sales coordination. Upon award, all sales representatives, inside sales personnel, and authorized dealers will be educated on the terms, pricing structure, eligible agencies, and procurement advantages associated with the Sourcewell contract to ensure consistent and compliant implementation nationwide. Training will include instruction on Sourcewell cooperative purchasing procedures, contract usage requirements, quote development, and customer engagement best practices specific to public sector customers, including government and education entities. Sales personnel will also be trained to proactively identify opportunities where the Sourcewell contract can simplify and expedite the purchasing process for eligible agencies. The Sourcewell agreement will be incorporated into Polar King's standard sales workflows, marketing materials, quoting processes, and customer communications. Internal systems and processes will be aligned to ensure accurate contract referencing, compliant pricing, and streamlined order management for Sourcewell participating agencies. In addition, Polar King will support ongoing awareness and utilization of the	

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		agreement through periodic training updates, sales meetings, and performance incentives that encourage the promotion and proper use of the Sourcewell contract. Centralized oversight from the company's headquarters in Fort Wayne, Indiana will help ensure consistency, responsiveness, and continued compliance throughout the term of the awarded agreement.	
40	Are your Solutions available through an e-Procurement or e-Commerce ordering process? If so, describe your system(s) AND provide one (1) example of how governmental and educational customers have successfully utilized them.	Polar King International's Solutions are available through an electronic procurement process designed to support the purchasing requirements of governmental and educational customers. Orders can be submitted and processed electronically through standard methods including email, digital purchase orders, electronic invoicing, and coordinated communication with Polar King's sales and customer support teams headquartered in Fort Wayne, Indiana. Polar King regularly works with public sector customers that utilize their own internal e-procurement and financial management systems, and we are able to accommodate customer-specific procurement workflows by aligning order documentation, approvals, invoicing, and communication with established agency requirements. Our team works directly with procurement personnel to ensure compliance with Sourcewell contract terms and to provide a streamlined, efficient ordering experience for participating entities. For example, governmental and educational customers have successfully utilized electronic procurement processes by submitting purchase orders through their internal procurement platforms and coordinating electronically with Polar King representatives for quote approvals, order processing, delivery scheduling, and invoicing. This approach has allowed customers to simplify procurement administration, maintain purchasing compliance, and accelerate the acquisition process for refrigerated trailer solutions. Polar King's centralized sales and support operations in Fort Wayne, Indiana ensure responsive communication, accurate contract administration, and consistent support throughout the electronic ordering and fulfillment process.	*

Table 5A: Value-Added Attributes (100 Points, applies to Table 5A and 5B)

#	Question	Response *	
41	Describe any training programs related to your proposed Solution(s) available to Sourcewell participating entities. Include details, such as whether training is standard or optional, who provides training, delivery methods,	Polar King International Inc. provides product orientation and support to ensure Sourcewell participating entities are equipped to effectively utilize and maintain their units. Training is typically provided as part of the standard delivery and handoff process, with additional support available as needed. Training is coordinated through our team in collaboration with manufacturer-supported resources and may include guidance on product features, proper use, basic maintenance considerations, and operational best practices. This ensures customers have a clear understanding of their equipment at the time of delivery. Ongoing support is available for maintenance-related questions, service coordination, and warranty assistance. Additional or specialized training can be provided upon request, depending on the scope of the project and	*

	and any costs that apply.	customer needs. Standard product orientation is generally included as part of the overall purchase, while any extended or customized training services may be offered as an optional service, depending on requirements.	
42	Describe any technological advances that your proposed Solutions offer.	Polar King International's proposed Solutions incorporate several technological advances designed to improve performance, efficiency, durability, and ease of use in mobile cold storage applications. A key innovation is Polar King's seamless, one-piece fiberglass construction, which fully encapsulates insulation and eliminates seams. This design enhances structural strength, prevents air and moisture infiltration, and improves long-term thermal efficiency compared to traditional panel-built units. The refrigeration systems utilize advanced, all-electric technology capable of operating on standard 110V power, eliminating the need for diesel engines. This results in lower operating costs, reduced maintenance requirements, quieter operation, and simplified deployment in a wide range of environments. Recent product advancements also include digital temperature control systems, including Bluetooth-enabled monitoring and controls, allowing users to more easily manage and maintain precise internal conditions for temperature-sensitive products. In addition, Polar King offers next-generation electric trailer technology, including battery-powered refrigeration with solar-assist charging. These systems incorporate intelligent power management to extend runtime, improve energy efficiency, and enable quiet, emissions-free operation. These innovations provide meaningful benefits to public sector and nonprofit organizations, including reduced energy consumption, lower total cost of ownership, reliable performance in emergency or remote situations, and the ability to deploy solutions quickly without reliance on specialized infrastructure.	*
43	Describe any sustainability initiatives or certifications that relate to your organization and/or proposed Solutions. If applicable, describe the certification(s) for each initiative.	Polar King International Inc. and the proposed Solutions incorporate several environmentally responsible initiatives focused on energy efficiency, sustainable materials, and compliance with recognized environmental standards. Polar King International products are designed with energy efficiency as a core feature. The seamless fiberglass construction reduces heat transfer and minimizes energy consumption compared to traditional metal panel units, resulting in lower operating costs and reduced environmental impact over the life of the product. In addition, all-electric refrigeration systems eliminate the need for diesel-powered operation, reducing emissions, noise, and ongoing fuel consumption. This supports cleaner operation, particularly in public sector environments where sustainability and air quality are important considerations. Polar King International has achieved internationally recognized ISO certifications that demonstrate a commitment to environmental stewardship and quality management: • ISO 14001:2015 (Environmental Management System) – focused on improving environmental performance and reducing environmental impact • ISO 9001:2015 (Quality Management System) – ensures consistent product quality, regulatory compliance, and continuous improvement In addition, Polar King International products are NSF certified, verifying that	*

		equipment meets strict standards for sanitation, safety, and environmental health in commercial refrigeration applications. This certification is issued by NSF International, an independent third-party organization that conducts rigorous testing and ongoing inspections. The durability and long service life of Polar King International units further contribute to sustainability by reducing the need for frequent replacement, minimizing material waste, and lowering lifecycle environmental impact. These combined initiatives reflect a commitment to sustainable design, efficient operation, and adherence to recognized environmental and safety standards, providing long-term value to Sourcewell participating entities.	
44	Describe any third-party issued, eco-labels, ratings, or certifications that your proposed solutions hold.	Polar King International's proposed Solutions include several third-party issued certifications and standards that support energy efficiency, environmental responsibility, and overall sustainability. • NSF Certification Polar King International refrigerated trailers are certified to NSF standards, which establish requirements for sanitation, food protection, and environmental health in commercial refrigeration equipment. This certification involves rigorous third-party testing, inspection, and ongoing compliance verification. • ISO 14001:2015 (Environmental Management System) Issued by accredited ISO certification bodies, this standard recognizes organizations that actively manage and reduce their environmental impact, improve resource efficiency, and maintain compliance with environmental regulations. • ISO 9001:2015 (Quality Management System) While primarily focused on quality, this certification supports sustainability through efficient processes, reduced waste, and continuous improvement in manufacturing and operations. • CSA (Canadian Standards Association) Approval Polar King products meet CSA requirements for safety and performance, supporting compliance in both U.S. and Canadian markets, including considerations related to energy use and operational safety. These certifications demonstrate adherence to recognized third-party standards for environmental performance, product safety, sanitation, and lifecycle quality. Collectively, they support energy efficiency, long-term durability, and reduced environmental impact over the life of the product.	*
45	What aspects of your company, solutions, or services are truly unique in the marketplace, and why are these unique advantages meaningful for Sourcewell participating entities?	Polar King International's proposed Solutions offer several unique attributes that differentiate them within the mobile cold storage industry, particularly in terms of design, performance, and long-term value for Sourcewell participating entities. A key differentiator is the premium, seamless fiberglass construction used in Polar King International refrigerated trailers. Unlike traditional panel-built units, this one-piece design eliminates seams and thermal weak points, resulting in superior insulation performance, enhanced durability, and resistance to moisture infiltration, corrosion, and structural degradation. This construction is specifically engineered for long-term reliability in demanding environments. The trailers are equipped with advanced all-electric refrigeration systems that operate on standard 110V power, eliminating the need for diesel engines. This provides quieter operation, reduced maintenance requirements, and lower operating costs, while also allowing for easy deployment in a wide range of locations without specialized infrastructure.	*

		Polar King International refrigerated trailers also feature modern digital controls, including Bluetooth-enabled temperature monitoring and adjustment, giving users greater visibility and control over internal conditions. This is particularly valuable for public sector applications where consistent temperature management is critical. Additional premium features include heavy-duty construction, user-friendly design, and mobility that allows units to be deployed quickly for both planned and emergency applications. The trailers are built to maintain performance in extreme conditions, making them well-suited for schools, healthcare facilities, emergency response, and other public sector uses. What further sets our Solutions apart is the combination of this premium product design with a coordinated sales and support structure. Customers benefit not only from a high-quality product, but also from consistent communication, centralized coordination, and ongoing support throughout the lifecycle of the equipment. Together, these attributes provide Sourcewell participating entities with a reliable, energy-efficient, and durable solution that offers long-term value, reduced total cost of ownership, and dependable performance in critical applications.	

Table 5B: Value-Added Attributes

Select any business certifications that your company or partners have obtained. Upload your confirming documentation.

Select all that apply below.

#	Certification	Offered	Comment	
46	Minority Business Enterprise (MBE)	○ Yes ◉ No	Polar King International Inc. is not a MBE.	*
47	Women Business Enterprise (WBE)	○ Yes ◉ No	Polar King International Inc. is not a WBE.	*
48	Disabled-Owned Business Enterprise (DOBE)	○ Yes ◉ No	Polar King International Inc. is not a DOBE.	*
49	Veteran-Owned Business Enterprise (VBE)	○ Yes ◉ No	Polar King International Inc. is not a VBE.	*
50	Service-Disabled Veteran-Owned Business (SDVOB)	○ Yes ◉ No	Polar King International Inc. is not a SDVOB.	*
51	Small Business Enterprise (SBE)	○ Yes ◉ No	Polar King International Inc. is not a SBE.	*
52	Small Disadvantaged Business (SDB)	○ Yes ◉ No	Polar King International Inc. is not a SDB.	*
53	Women-Owned Small Business (WOSB)	○ Yes ◉ No	Polar King International Inc. is not a WOSB.	*

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Table 6A: Pricing (400 Points, applies to Table 6A and 6B)

Provide detailed pricing information in the questions that follow below.

#	Question	Response *	
54	Describe your payment terms.	Polar King International, Inc. offers standard payment terms of Cash on Delivery (COD) and Net 30, subject to credit approval and customer account status. Payment terms are established at the time of order and are communicated clearly to the customer prior to fulfillment. The company strives to provide flexible and transparent payment arrangements while maintaining efficient order processing and customer service.	*
55	Describe your accepted payment methods. For credit card/procurement card (pCard), describe any fees associated with these methods.	Polar King International, Inc. accepts several payment methods to accommodate customer preferences and procurement requirements, including purchase orders, checks, wire transfers, Automated Clearing House (ACH) payments, and major credit cards. No additional fees or surcharges are assessed for payments made by credit card. Customers may utilize this payment method without incurring any extra charges beyond the agreed-upon contract or invoice amount.	
56	Describe available leasing, financing, or as-a-service options, including key features and any third-party providers or financial partners used.	Polar King International Inc. offers flexible leasing and financing options to support the purchasing needs of governmental and educational entities, providing alternatives to traditional capital expenditures and enabling customers to acquire refrigerated trailers and related equipment through manageable payment structures. Polar King partners with established third-party financing providers that specialize in commercial equipment financing and leasing solutions. These financing programs are designed to accommodate a wide range of budgets and project sizes while helping customers preserve working capital and maintain financial flexibility. Available options may include: Equipment leasing programs with fixed monthly payments Financing for new and used equipment, including related costs such as installation and delivery Flexible financing terms tailored to customer operational and budget requirements Fast and streamlined application and approval processes Financing structures that allow customers to align payments with operational use and revenue cycles Options that may provide potential tax advantages, subject to customer consultation with their financial advisor Polar King currently works with multiple trusted financing partners, including Advantage+ Financing, LeaseQ, and New Lane Finance, to provide customers with competitive financing alternatives and the ability to compare lending options based on their specific needs. Advantage+ Financing provides commercial equipment financing solutions for purchases generally ranging from $10,000 to $200,000.	*

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		LeaseQ offers a financing marketplace platform that connects customers with multiple finance companies for quick quote comparisons and flexible financing solutions. New Lane Finance specializes in commercial equipment financing and leasing for small and mid-sized organizations, including financing solutions up to $500,000. In addition to financing and leasing programs, rental and temporary equipment solutions may also be available through affiliated resources to support emergency response, seasonal demand, temporary cold storage, and project-based operational needs. Polar King's sales and support team, headquartered in Fort Wayne, Indiana, works directly with customers throughout the financing and leasing process to identify the most appropriate solution for their operational and financial requirements. This approach ensures a straightforward, transparent, and customer-focused experience from application through approval, equipment delivery, and implementation.	
57	Describe any standard transaction documents that you propose to use in connection with an awarded agreement (order forms, terms and conditions, service level agreements, etc.). Upload all template agreements or transaction documents which may be proposed to Participating Entities.	In connection with an awarded agreement, Polar King International, Inc. utilizes standard transaction documents to support a clear and consistent ordering process for participating entities. These documents include customer purchase orders, order confirmations, invoices, and any applicable product or service documentation necessary to complete the transaction. All documentation is designed to align with Sourcewell contract terms and participating entity requirements. Where applicable, standard terms and conditions may be included to address order details such as delivery coordination, warranty information, and general product use; however, these terms will not conflict with or supersede the terms of the Sourcewell master agreement. We do not require complex or burdensome contractual agreements beyond standard transactional documentation, and we work with participating entities to ensure documentation aligns with their internal procurement processes. Representative samples of applicable documents are included in the document upload section.	*
58	Describe your pricing model AND quantify the proposed discount(s) offered. If proposed pricing is Line-Item Pricing, Proposer must submit: A. For each Line, provide your list/MSRP, the offered discount(s), and the "Master Agreement Price". B. If proposed pricing is a	Polar King International, Inc. proposes a Line-Item Pricing model based on its current published MSRP pricing. Products offered under this proposal will receive a 8% discount from MSRP, resulting in the Master Agreement Price for eligible products. In accordance with the RFP requirements, Polar King has submitted a complete current price file identifying MSRP pricing, the applicable 8% discount, and the resulting Master Agreement pricing. Due to the variety of product sizes, configurations, accessories, and options available, pricing is provided on a line-item basis within the submitted pricing schedule. The submitted price file shall serve as the basis for contract pricing throughout the term of the Master Agreement, subject to any approved adjustments in accordance with the contract terms and conditions.	*

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	Percentage Discount from Catalog or Category, one of the following MUST be submitted: (1) an active URL to a current published online catalog; OR (2) a complete price file with current pricing. Refer to RFP Section III. Pricing for additional guidance.		
59	Provide details of any quantity or volume discounts, as well as any rebate programs that are available in addition to the proposed pricing structure discounts.	Polar King International, Inc. offers an additional volume discount beyond the proposed pricing structure. Orders consisting of twenty (20) or more units of the same model are eligible for an additional 5% discount off the applicable Master Agreement Price. At this time, Polar King does not offer any rebate programs in conjunction with the proposed pricing. Any available volume discounts will be evaluated and applied based on order quantity and product model consistency at the time of purchase.	*
60	Describe your method of facilitating non-contracted products or related services and define the associated costs/fees.	Non-contracted products, accessories, customizations, or related services not specifically included in the awarded contract may be facilitated through Polar King International, Inc.'s authorized dealer network. Such products and services are offered based on the manufacturer's current MSRP and applicable dealer quotations. There are no additional administrative fees associated with facilitating non-contracted products or related services. Pricing for these items is determined by the specific product configuration, scope of work, delivery requirements, and any applicable dealer-provided services at the time of purchase.	*
61	Identify any element of the total cost of acquisition that is NOT included in the pricing submitted with your response. This includes all additional charges associated with a purchase that are not directly identified as freight or shipping charges.	The pricing submitted with our response includes the core product and standard components as defined in the proposal. There are no required or mandatory additional costs such as pre-delivery inspection, standard setup, or basic product orientation beyond what is included in the base pricing. However, certain optional or project-specific costs may not be included in the submitted pricing and may vary depending on customer requirements. These may include: • Site-specific delivery considerations (e.g., specialized freight, extended distance, or remote locations) • Optional accessories, upgrades, or custom configurations • Extended or specialized training beyond standard product orientation • Additional services requested by the customer, such as site preparation or coordination Any such costs will be clearly identified and communicated in advance and will only be applied with customer approval. These services, if applicable, may be provided directly by our	*

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		organization or in coordination with manufacturer-supported resources and third-party logistics providers, depending on the nature of the requirement.	
62	Describe and define the costs/fees associated with your freight, shipping, and delivery program(s) in the contiguous United States.	Polar King International, Inc. utilizes reputable third-party freight and transportation providers for product shipping and delivery throughout the contiguous United States. Freight costs are not fixed and are quoted on a per-order basis based on factors such as delivery location, product size and weight, shipment requirements, fuel costs, and carrier availability. For each order, multiple freight options may be obtained from qualified carriers when appropriate. Customers are provided with available shipping alternatives and associated costs, allowing them to select the option that best meets their budget, schedule, and delivery requirements. No additional freight management or administrative fees are charged by Polar King. Customers are responsible only for the actual freight and delivery costs quoted and accepted at the time of purchase.	*
63	Describe and define the costs/fees associated with your freight, shipping, and delivery program(s) for Alaska, Hawaii, Canada, or any offshore delivery.	Polar King International, Inc. utilizes reputable third-party freight and transportation providers for deliveries to Alaska, Hawaii, Canada, and offshore locations. Freight and delivery costs for these destinations are quoted on a per-order basis and are dependent upon factors such as destination, product size and weight, mode of transportation, customs requirements (where applicable), fuel costs, and carrier availability. For each order, available shipping options and associated costs are obtained from qualified carriers and presented to the customer for review. Customers may select the shipping option that best meets their budget, timeline, and delivery requirements. No additional freight management or administrative fees are charged by Polar King. Customers are responsible only for the actual freight and delivery costs quoted and accepted at the time of purchase.	*
64	Describe any unique distribution, delivery, or deployment methods offered in your proposal.	Our distribution and delivery approach offers several unique advantages centered on flexibility, mobility, and ease of deployment. Polar King International refrigerated trailers are designed as fully self-contained, mobile units that can be delivered directly to a customer site and placed into service with minimal setup. Unlike traditional fixed cold storage solutions, these units do not require permanent installation, allowing for rapid deployment and immediate use. These units are designed for true “plug-and-play” operation, with the ability to be operational within minutes of delivery when connected to a standard power source. This significantly reduces downtime and allows participating entities to respond quickly to changing needs. Delivery is coordinated to align with customer site conditions and operational needs, with the ability to position units in a variety of environments, including existing facilities, temporary locations, and remote sites. This flexibility allows participating entities to quickly address capacity needs, emergency situations, or temporary projects without disruption to existing operations. In addition to standard delivery, our Solutions support scalable	*

		deployment, including the ability to deliver multiple units for larger or phased projects. This is particularly valuable for public sector applications such as emergency response, disaster recovery, school renovations, and event-based needs. Our team works closely with customers and logistics providers to ensure proper placement, accessibility, and readiness upon arrival, providing a streamlined and efficient delivery experience.	
65	Describe any self-audit processes or programs that you will employ to verify that Sourcewell participating entities have obtained Agreement pricing and to verify compliance with the resulting Agreement.	We maintain a structured internal review and coordination process to ensure ongoing compliance with Sourcewell contract requirements, including proper application of pricing and terms for participating entities. All Sourcewell-related transactions are centrally coordinated to ensure that contract pricing, terms, and eligibility requirements are consistently applied. Our team verifies that participating entities are properly identified and that all orders are aligned with the awarded contract structure. As part of our internal self-audit approach, we track Sourcewell-related sales separately to enable clear visibility into contract activity. This allows us to monitor pricing accuracy, maintain proper documentation, and ensure consistent application of contract terms across all transactions. We also conduct reviews of Sourcewell orders to confirm compliance with pricing, documentation, and process requirements. Any discrepancies identified are addressed promptly, with corrective actions implemented to prevent recurrence. In addition, our sales team and authorized dealers are provided with clear guidance and ongoing communication regarding Sourcewell pricing and requirements. This helps ensure that all customer interactions and transactions remain compliant with the agreement. We maintain open communication with Sourcewell and are prepared to provide supporting documentation or participate in contract reviews as needed to demonstrate compliance.	*
66	Provide a list of internal metrics that will be tracked to measure the success of a resulting Agreement.	If awarded an agreement, Polar King International Inc. will track several internal metrics to measure performance, customer satisfaction, and overall success of the Sourcewell contract. Key metrics include: • Contract utilization and sales volume associated with Sourcewell participating entities • Response time to customer inquiries to ensure timely engagement and support • Order accuracy and fulfillment performance, including coordination and delivery timelines • Customer satisfaction and feedback, including repeat business and ongoing engagement • Compliance tracking, including proper application of Sourcewell pricing and documentation These metrics are reviewed internally to identify opportunities for improvement, ensure consistent service levels, and support continued growth of the contract.	*
67	Provide a proposed Administration Fee	Polar King International, Inc. proposes an Administrative Fee of 2% of all completed sales transactions made under the resulting Sourcewell	*

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	payable to Sourcewell. The Fee is in consideration for the support and services provided by Sourcewell. The proposed Administrative Fee will be payable to Sourcewell on all completed transactions to Participating Entities utilizing this Agreement. The Administrative Fee will be calculated as a stated percentage, or flat fee as may be applicable, of all completed transactions utilizing this Master Agreement within the preceding Reporting Period defined in the agreement.	Master Agreement. The Administrative Fee will be calculated based on the net sales amount of completed transactions with Participating Entities during the applicable reporting period and will be remitted to Sourcewell in accordance with the reporting and payment requirements set forth in the Master Agreement.	

Table 6B: Pricing Offered

#	The Pricing for this Proposal is: *	Specify the basis for the pricing offered, include unique circumstances or justifications	
68	As good as or better than pricing typically offered through our existing cooperative contracts, state contracts, or agencies.	Polar King International, Inc. has proposed pricing that is as good as or better than pricing typically offered through existing cooperative purchasing programs, state contracts, and governmental agency agreements. The proposed pricing structure reflects Polar King's commitment to providing competitive, nationally available pricing to public sector entities while maintaining consistent product quality, service, and support. The submitted pricing schedule, including the 8% discount from MSRP and applicable volume discounts, represents the company's best value offering for Sourcewell participating agencies.	*

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Table 7A: Depth and Breadth of Offered Equipment Products and Services (200 Points, applies to Table 7A, 7B, and 7C or 7D)

Sourcewell is seeking proposals for towable Trailers with Related Equipment and Services, including but not limited to those listed under the categories below. Solutions for trailers not suited for highway travel may not be considered.

Awards under this solicitation will be made in separate categories. **No proposer should select more than one category to respond to.**

If a proposer can demonstrate they are able to provide at least 1 solution listed under Category 1 ***and*** at least 1 solution under Category 2, they would select Category 1; and provide one response under Category 1.

If a proposer can demonstrate they are *only* able to provide the solutions listed under Category 2, they would select Category 2; and provide one response under Category 2.

#	Category Selection *	
69	Category 2	*

Table 7B: Depth and Breadth of Offered Solutions- Category 1

Indicate below if the listed types or classes of Solutions are offered within your proposal. Provide additional comments in the text box provided, as necessary.

☑ We will not be submitting for Table 7B: Depth and Breadth of Offered Solutions- Category 1

#	Subcategory or Type	Offered *	Comments	
70	Flatbed	○ Yes ○ No		*
71	Deck-over	○ Yes ○ No		*
72	Drop-deck	○ Yes ○ No		*
73	Lowboy	○ Yes ○ No		*
74	Tilt deck	○ Yes ○ No		
75	Gooseneck	○ Yes ○ No		
76	Tag	○ Yes ○ No		
77	Dry van	○ Yes ○ No		
78	Dump	○ Yes ○ No		

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79	Tanker	○ Yes ○ No		
80	Roll-back	○ Yes ○ No		
81	Walking floor	○ Yes ○ No		
82	Roll-off	○ Yes ○ No		
83	Livestock	○ Yes ○ No		
84	Please describe other Solutions not specifically mentioned in this Table 7B, that are within the scope of this RFP Category 1.	○ Yes ○ No		

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Table 7C: Depth and Breadth of Offered Solutions- Category 2

Indicate below if the listed types or classes of Solutions are offered within your proposal. Provide additional comments in the text box provided, as necessary.

☐ We will not be submitting for Table 7C: Depth and Breadth of Offered Solutions- Category 2

#	Subcategory or Type	Offered *	Comments	
85	Mobile office	○ Yes ◉ No	N/A	*
86	Refrigerated	◉ Yes ○ No	Polar King International Inc. offers a comprehensive line of refrigerated trailer solutions designed for temporary, seasonal, emergency, and long-term cold storage applications. Offered solutions include mobile refrigerated trailers, mobile freezer trailers, and combination temperature-controlled trailer configurations suitable for food service, healthcare, education, public sector, emergency response, and commercial customers. Available trailer configurations include multiple sizes and capacities, with options for refrigeration or freezer operation, single- or multi-temperature applications, interior shelving, ramps, electrical configurations, security features, and other customer-specific modifications. Polar King refrigerated trailers are manufactured with seamless fiberglass construction and high-performance insulation to provide durable, energy-efficient, and reliable temperature-controlled storage. Through its nationwide sales and service network, Polar King supports customers throughout the United States with delivery, installation assistance, warranty support, and ongoing service for refrigerated trailer solutions.	*
87	Mobile command station	○ Yes ◉ No	N/A	*
88	Incident response	○ Yes ◉ No	N/A	*
89	Please describe other Solutions not specifically mentioned in this Table 7C, that are within the scope of this RFP Category 2.	○ Yes ◉ No	N/A	

Table 7D: Depth and Breadth of Offered Solutions - Industry Specific

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#	Question	Response *	
90	Describe in detail warranties offered and how they will be administered. Include whether they cover parts, labor, and technician travel, and geographic locations covered.	Polar King International, Inc. provides a comprehensive manufacturer warranty covering key components of its products, including structural elements, insulation, refrigeration systems, compressors, motors, condensers, evaporators, electrical components, controls, and related equipment. Warranty coverage generally includes defects in materials and workmanship and is administered directly by Polar King through its customer service and warranty support team. Warranty claims are reviewed and processed in accordance with the terms and conditions outlined in the applicable warranty documentation. Coverage details, including applicable parts, labor, service procedures, limitations, exclusions, and geographic coverage areas, are provided in the warranty documents submitted with this proposal. Warranty support is available throughout the covered service area, and Polar King works with customers to ensure timely resolution of eligible warranty issues.	*
91	Describe how your trailers are designed to ensure load stability, weight distribution, and safe transport of equipment under varying operating conditions.	Polar King International, Inc. has been manufacturing refrigerated and freezer trailers for more than 40 years. Our trailers are engineered and manufactured to promote load stability, proper weight distribution, and safe transportation under a wide range of operating conditions. Trailer designs are developed in accordance with established trailer manufacturing best practices and industry standards, with careful consideration given to axle placement, structural integrity, load balance, center-of-gravity management, and overall towing performance. Polar King trailers are manufactured to comply with applicable industry requirements and conform to ISO quality standards and National Association of Trailer Manufacturers (NATM) guidelines. Each trailer is designed to provide reliable performance during transport while supporting safe operation, durability, and long-term structural integrity for the intended application.	*
92	Describe any safety features your trailers offer such as anti-lock braking systems, emergency breakaway systems or lighting features compliant with applicable regulations.	Polar King International, Inc. designs and manufactures its refrigerated and freezer trailers in compliance with applicable federal and industry safety standards. Trailer safety features include DOT-compliant lighting systems, reflective conspicuity tape, emergency breakaway systems, safety chains, and other required safety equipment designed to promote safe towing and operation. Polar King trailers are manufactured in accordance with National Association of Trailer Manufacturers (NATM) guidelines and incorporate safety features intended to enhance visibility, vehicle control, and overall transportation safety. The company is committed to maintaining compliance with applicable regulations and industry best practices to ensure safe operation under normal transportation and operating conditions.	*
93	Describe available configurations and options your trailers offer, including ramp types, deck materials,	Polar King International, Inc. offers a variety of trailer configurations and options designed to support diverse operational requirements. Standard features and available options include rear loading ramps, E-track wall systems for cargo securement, and reinforced ceiling structures capable of supporting hanging meat rail systems for specialized applications.	

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	tie-down systems, and other features that support various operational needs.	To improve loading efficiency and operator safety, Polar King offers drop-deck trailer configurations on 8-foot, 12-foot, 16-foot, and 20-foot models, as well as additional solutions for larger-capacity units. Trailer designs can be configured to accommodate a wide range of storage, transportation, and mobile refrigeration needs. Standard trailer units are designed for operation using a 110V, 15-amp electrical connection. In addition, Polar King offers an optional hybrid power system incorporating battery storage and solar-assisted technology, providing enhanced operational flexibility and reduced dependence on external power sources. Additional configurations, accessories, and custom options are available to meet specific customer requirements and application needs. The NSF-approved flooring system provides a non-slip durable finish, which greatly reduces the risk of slips and falls. With the unit being completely seamless, it can easily be cleaned with a hose; without damaging the insulation.	

Table 8: Exceptions to Terms, Conditions, or Specifications Form (Not Scored)

Line Item 94. **NOTICE**: To identify any exception, or to request any modification, to Sourcewell standard Master Agreement terms, conditions, or specifications, a Proposer must submit the proposed exception(s) or requested modification(s) **via redline in the Master Agreement Template provided** in the “Bid Documents” section. Proposer must upload the redlined Master Agreement Template, in **Microsoft Word format** in the “Requested Exceptions” upload field. All exceptions and/or proposed modifications are subject to review and approval by Sourcewell and will not automatically be included in the Master Agreement.

Do you have exceptions or modifications to propose?	Response *
	No

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Table 9: Selected Bid Pricing Line Items ****NOT SCORED****

Please fill out table as able. This table is not scored but will be used to prepare competitive solicitation documentation. If you do not offer these products, no pricing is required.

#	Trailer Category	Offering?	Estimated Low Cost	Estimated High Cost	Comments
95	Light-Duty Tag/Tilt 10-20T	○ Yes ○ No			
96	Medium Deck-over 20-30T	○ Yes ○ No			
97	Heavy Deck-over 40-50T	○ Yes ○ No			
98	Flatbed/Drop-deck 40T	○ Yes ○ No			
99	Dump/Transfer Steel	○ Yes ○ No			
100	Lowboy/Heavy Haul 55T+	○ Yes ○ No			

Documents

Ensure your submission document(s) conforms to the following:

1. Documents in PDF format are preferred. Documents in Word, Excel, or compatible formats may also be provided.

2. Documents should NOT have a security password, as Sourcewell may not be able to open the file. It is your sole responsibility to ensure that the uploaded document(s) are not either defective, corrupted or blank and that the documents can be opened and viewed by Sourcewell.

3. Sourcewell may reject any response where any document(s) cannot be opened and viewed by Sourcewell.

4. If you need to upload more than one (1) document for a single item, you should combine the documents into one zipped file. If the zipped file contains more than one (1) document, ensure each document is named, in relation to the submission format item responding to. For example, if responding to the Marketing Plan category save the document as “Marketing Plan.”

- Pricing - Polar King Trailer Pricebook-8.xlsx - Thursday June 25, 2026 10:13:51
- Financial Strength and Stability - Financial Documents.zip - Wednesday June 24, 2026 14:32:35
- Marketing Plan/Samples - Marketing Materials.zip - Thursday June 25, 2026 07:42:56
- WMBE/MBE/SBE or Related Certificates (optional)
- Standard Transaction Document Samples - PK-Trailer-Terms.pdf - Wednesday June 24, 2026 14:50:12
- Requested Exceptions (optional)
- Upload Additional Document - Polar King Warranty Overview Trailers.pdf - Thursday June 25, 2026 07:43:34

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Addenda, Terms and Conditions

PROPOSER AFFIDAVIT OF COMPLIANCE

I certify that I am an authorized representative of Proposer and have authority to submit the foregoing Proposal:

1. The Proposer is submitting this Proposal under its full and complete legal name, and the Proposer legally exists in good standing in the jurisdiction of its residence.

2. The Proposer warrants that the information provided in this Proposal is true, correct, and reliable for purposes of evaluation for award.

3. The Proposer certifies that:

(1) The prices in this Proposal have been arrived at independently, without, for the purpose of restricting competition, any consultation, communication, or agreement with any other Proposer or competitor relating to-

(i) Those prices;

(ii) The intention to submit an offer; or

(iii) The methods or factors used to calculate the prices offered.

(2) The prices in this Proposal have not been and will not be knowingly disclosed by the Proposer, directly or indirectly, to any other Proposer or competitor before award unless otherwise required by law; and

(3) No attempt has been made or will be made by Proposer to induce any other concern to submit or not to submit a Proposal for the purpose of restricting competition.

4. To the best of its knowledge and belief, and except as otherwise disclosed in the Proposal, there are no relevant facts or circumstances which could give rise to an organizational conflict of interest. An organizational conflict of interest is created when a current or prospective supplier is unable to render impartial service to Sourcewell due to the supplier's: a. creation of evaluation criteria during performance of a prior agreement which potentially influences future competitive opportunities to its favor; b. access to nonpublic and material information that may provide for a competitive advantage in a later procurement competition; c. impaired objectivity in providing advice to Sourcewell.

5. Proposer will provide to Sourcewell Participating Entities Solutions in accordance with the terms, conditions, and scope of a resulting master agreement.

6. The Proposer possesses, or will possess all applicable licenses or certifications necessary to deliver Solutions under any resulting master agreement.

7. The Proposer will comply with all applicable provisions of federal, state, and local laws, regulations, rules, and orders.

8. Proposer its employees, agents, and subcontractors are not:

1. Included on the "Specially Designated Nationals and Blocked Persons" list maintained by the Office of Foreign Assets Control of the United States Department of the Treasury found at: https://www.treasury.gov/ofac/downloads/sdnlist.pdf;
2. Included on the government-wide exclusions lists in the United States System for Award Management found at: https://sam.gov/SAM/; or
3. Presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota; the United States federal government, as applicable; or any Participating Entity. Vendor certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this solicitation.

☑ By checking this box I acknowledge that I am bound by the terms of the Proposer's Affidavit, have the legal authority to submit this Proposal on behalf of the Proposer, and that this electronic acknowledgment has the same legal effect, validity, and enforceability as if I had hand signed the Proposal. This signature will not be denied such legal effect, validity, or enforceability solely because an electronic signature or electronic record was used in its formation. - Rob Henry, Director of Marketing, Polar King International Inc.

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The Proposer declares that there is an actual or potential Conflict of Interest relating to the preparation of its submission, and/or the Proposer foresees an actual or potential Conflict of Interest in performing the obligations contemplated in the solicitation proposal.

○ **Yes** ◉ **No**

The Bidder acknowledges and agrees that the addendum/addenda below form part of the Bid Document.

Check the box in the column "**I have reviewed this addendum"** below to acknowledge each of the addenda.

File Name	I have reviewed the below addendum and attachments (if applicable)	Pages
Addendum_7_Trailers with Related Equipment and Services_RFP_062526 Thu June 18 2026 01:40 PM	☑	2
Addendum_6_Trailers with Related Equipment and Services_RFP_062526 Wed June 3 2026 08:53 AM	☑	1
Addendum_5_Trailers with Related Equipment and Services_RFP_062526 Tue June 2 2026 08:26 AM	☑	1
Addendum_4_Trailers with Related Equipment and Services_RFP_062526 Thu May 28 2026 02:52 PM	☑	1
Addendum_3_Trailers with Related Equipment and Services_RFP_062526 Thu May 21 2026 08:46 AM	☑	1
Addendum_2_Trailers with Related Equipment and Services_RFP_062526 Wed May 13 2026 10:42 AM	☑	1
Addendum_1_Trailers with Related Equipment and Services_RFP_062526 Fri May 8 2026 01:30 PM	☑	1